

**ELIZABETH GRESKOVICH**  
Director, BRG Health Analytics

BERKELEY RESEARCH GROUP, LLC  
307 International Circle, Suite 400 | Hunt Valley, MD 21030

Cell: (443) 386-0139  
[bgreskovich@thinkBRG.com](mailto:bgreskovich@thinkBRG.com)

**SUMMARY**

Beth Greskovich has over 20 years of experience working with hospitals and health systems. She is involved in healthcare payment reform, leading the analytics for a statewide all-payer bundling initiative for readmissions. She has both consulting and hands-on work experience as a hospital financial and reimbursement manager in budgeting, billing compliance, and charge master review and standardization.

Ms. Greskovich implements new information systems and charge and volume reporting, monitors rate compliance under the HSCRC regulatory system, manages APR-DRG revenue recognition, advises clients regarding HSCRC rate matters, and prepares and files Medicare and state cost reports. She has also prepared numerous benchmark comparisons of cost per DRG, cost per outpatient visit, and cost per unit, among others.

**PROFESSIONAL EXPERIENCE**

*2011–present      Director      Berkeley Research Group*

- Leading the analytics for a Maryland statewide all payer bundling initiative for readmissions. Advise clients regarding HSCRC rate matters: charge and volume reporting, monitoring rate compliance under the HSCRC regulatory system, managing APR-DRG revenue recognition.

*2010–2011      Associate Director      Navigant Consulting, Inc.*  
*2008–2010      Consultant      Navigant Consulting, Inc.*

- Assist and advise clients on HSCRC and other regulatory and compliance issues. Develop models and analyze data for new methodology to reimburse for readmissions.

*2004–2008      Reimbursement Manager      St Agnes Hospital*

- Areas of supervision consisted of revenue budgeting, billing compliance, charge master review, and analysis of revenue that grew from \$260 million in 2004 to \$300+ million. Implemented new charging and volume reporting systems. Developed spreadsheet models analyzing compliance to reimbursement targets.

*1997–2004      Independent Consultant*

- Assisted and advised clients on HSCRC reimbursement issues. Developed spreadsheet models to aid in the analysis of monthly volume and revenue trends. Prepared required reports to submit to state regulatory agency. Assisted hospitals in management of changing reimbursement regulations. Client list available upon request.

*1996–1997 Director, Financial Planning Sinai Hospital*

- Managed a staff of four. Areas of supervision consisted of budgeting, billing compliance, charge master review, cost accounting and analysis of \$200+ million in patient revenue.

*1993–1996 Director, Financial Planning Maryland General Hospital*

- Managed a staff of three. Areas of supervision consisted of budgeting, billing compliance, charge master review, physician billing and analysis of \$140 million in patient revenue. Implemented new information system.

*1988–1993 Senior Consultant, Consultant KPMG Peat Marwick*

- Assisted clients in the preparation and submission of required data to the State regulatory agency. Performed detailed financial analysis to support Hospitals undergoing full rate reviews, and bond financing.

## **EDUCATION**

BBA, Finance Loyola College, Baltimore, MD, 1988

## **PRESENT POSITION**

Director, Berkeley Research Group, 2011–present

## **PREVIOUS POSITIONS**

Associate Director, Navigant Consulting, Inc., 2010–2011  
Consultant, Navigant Consulting, Inc., 2008–2010  
Reimbursement Manager, St Agnes Hospital, 2004–2008  
Independent Consultant, 1997–2004  
Director, Financial Planning, Sinai Hospital, 1996–1997  
Director, Financial Planning, Maryland General Hospital, 1993–1996  
Senior Consultant, Consultant KPMG Peat Marwick, 1988–1993