

Federico Pauls

BERKELEY RESEARCH GROUP, LLC
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EDUCATION

B.S., Marketing Universidad de Ciencias Empresariales y Sociales (UCES), Argentina

PRESENT EMPLOYMENT

Director at Berkeley Research Group, 2015 - present

PREVIOUS POSITIONS

Senior Director - **FTI Consulting**, 2013 – 2015

Performed business acquisition and business development strategies. In charge of client portfolio and relationships. Involved in the development of matters related to investigations, compliance, fraud prevention, strategic advice, and transactional compliance.

Managing Director - **C3 Consulting**, 2012 – 2013

Served as head of the Panama Office. Participated in the preparation and review of investigative reports related to due diligence, background checks, financial fraud investigations, and commercial valuations.

New Business Director – **Garfunkel Partners**, 2009 – 2012

Entrusted with the review and selection of new investments and potential business acquisitions. Managed several projects regarding the company's development in communications, real estate and financial investments.

Marketing Consultant – **Ordonez Blanco Consultores**, 2007 - 2009

Overall supervision of the sales capacitation programs and logistic planning services. Performed several tasks in the commercial, marketing, and logistic segments of the company.

Brand Manager – **Bodegas Vinitierra**, 2004-2006

Responsible for opening the Buenos Aires office, negotiating of the distribution channels, and managed the marketing and communications strategy of the company.

OTHER SKILLS & INTERESTS

Languages

- Spanish – Native
- English – Advanced
- French – Basic

Computing

- Proficiency in Microsoft Office
- Social Media Expert

Sports

- Rugby Player, former Club Deportiva Francesa first team and Buenos Aires Province Team (URBA) player.