

## Roger Johnson

Managing Director – Bank Regulatory, Capital Markets  
New York

### Contact

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### Industry Experience

Financial Services  
Gaming, Lodging and Hospitality  
Professional and Other Services  
Real Estate and Construction  
Transportation

### Experience

Roger Johnson has more than 20 years of experience in capital markets, investment banking, portfolio acquisitions, trading, and commercial lending. He has advised banks, private equity firms, commercial equipment finance companies, and consumer finance companies, completing over 150 assignments with an aggregate deal value of \$15 billion.

Mr. Johnson was instrumental in identifying and implementing the regulatory strategy at a major commercial real estate and loan advisory services firm, which led to over 25 engagements representing over \$90 billion of assets reviewed. Before that, he was a managing director for and headed the bank loan acquisition team at a leading middle-market credit and asset-based investor. He originated and structured 11 transactions valued at over \$1 billion. Prior to that, he ran the Chicago office of a loan-portfolio sales group as a senior vice president. He originated and traded over 22 loan portfolios valued at over \$10 billion and performed over 50 bank valuations in connection with investment banking mergers and acquisitions or recapitalizations.

Mr. Johnson was credit-trained during a 10-year career in commercial banking and equipment lease financing with U.S. Bancorp and Cargill Leasing.

### Education and Affiliations

Mr. Johnson graduated from Miami University in Oxford, Ohio, with a Bachelor of Science in business and marketing. He holds Series 7 and 63 FINRA certifications.