

### **JENNIFER MANNINO**

BERKELEY RESEARCH GROUP, LLC Phoenix, AZ

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#### **SUMMARY**

Jennifer Mannino is a Managing Director in BRG's Transaction Advisory practice and expert in regulated industries. She specializes in intelligence gathering and investigative strategy overseeing integrity due diligence checks for alternative investment transactions. Ms. Mannino's procedures focus on identifying reputational risks, conflicts of interest, and unethical business practices affecting new investments and add-on acquisitions. Ms. Mannino audits organizational background check procedures and consults clients on methodologies to validate business relationships and beneficial ownership.

Prior to joining BRG, Ms. Mannino built in-house business units and external consultancy teams to support: integrity due diligence checks for private equity, pension funds, and REITs; third-party vendor and supplier risk for MNCs; enhanced due diligence compliance for middle market banks; fraud investigations for healthcare, pharmaceutical and insurance companies; complex class action litigation for oil and gas corporations and automobile manufacturers; and organized retail crime for luxury fashion, home improvement, and supermarket chains.

## **EDUCATION**

MBA, Global Management University of Phoenix, 2004 B.A., Communications Fordham University, 1996

#### PRESENT EMPLOYMENT

Managing Director, 2020-present

#### PREVIOUS POSITIONS

IDD Group Chief Investigator

**Grant Thornton** 



Corporate Intelligence Practice Leader

Subrosa Investigations
Executive Vice President & Director of Investigations

**RISC** 

President & Co-Founder

iVision International Managing Director

# PROFESSIONAL AWARDS, RECOGNITION, AND PRIZES

2019 Most Influential Women Arizona, AZ Big Media

2014 40 Under 40, Phoenix Business Journal

#### PROFESSIONAL AFFILIATIONS

### Prior

Board Member, Association for Corporate Growth

Board Member, BioAccel

#### Present

Steering Committee, 2020 Women on Boards, Phoenix

# **BUSINESS AND NOT-FOR-PROFIT AFFILIATIONS**

Certified Prosci ADKAR© Change Management

Certified Leading Professional in Ethics and Compliance (LPEC)

Member, Ethics and Compliance Initiative (ECI)

Member, International Association of Privacy Professionals (IAPP)

Member, Association of Certified Fraud Examiners (ACFE)

Member, Association for Corporate Growth (ACG)



Member, ASIS International

Member, 100 Women in Finance

### **PUBLICATIONS**

DIY Due Diligence Checklist

Invest Hedge (A Hedge Fund Intelligence Publication)

Due Diligence Gets Personal When Private Eyes Enter Mix FundFire (A Financial Times Publication)

Investigate and Protect

The Record Reporter (A Daily Journal Publication)

VCs, Startups Should Check Backgrounds Phoenix Business Journal

### **PRESENTATIONS**

Arizona Association of Defense Counsel Developing Intelligence on Your Opposing Party

Arizona Association of Law Libraries Expert Witnesses: An Information Gathering Campaign

Arizona Insurance Claims Association Background Checking and Evidence Gathering: How to Leverage Legal Databases, the Deep Web, and Social Intelligence During a Claims Investigation

Arizona Consumer Bankruptcy Counsel Validating Your Debtor

Arizona Paralegal Association Investigative Elements of Litigation Using Public Records for Fact-Finding and Investigating

Arizona Technology Council Exploring Potential Partnerships Key People Indicators to Consider in a Deal



Claims & Litigation Management Alliance Insuring the Information Age: Training on Evidence-Gathering during the Lifecycle of a Claims Investigation

Enterprise University
How to Investigate Business Relationships

HFM InvestHedge Forum Compliance Checks and Balances in the Information Age

IncreMental Advantage Don't Get Fooled Again, Hedge Fund Manager Due Diligence

Interaction NGO National Conference Managing Global Corruption Risk

National Association of Legal Administrators Legal Databases & Internet Research for Background Checking

National Business Institute Locating Company Information and Due Diligence Strategies for Investigative Research

National Council of Investigation and Security Services Raising the Bar on Due Diligence Investigations

National Federation of Paralegal Associations
Using Public Records for Fact Finding and Investigating

Phoenix College Civil Investigation Strategies

SHRM - The Society for Human Resource Management You Hired WHO? Background Checks: In-house versus Outsourced

Thunderbird Angel Network Education Forum People Due Diligence

TPEC Phoenix Global Private Equity Forum What to Expect When Raising Capital

Women in E-Discovery
Open Source Intelligence (OSINT)

Women Investing in Women Summit Women Entrepreneurs from Entry to Exit, Panel Member