

**MICHAEL F. STITCHER**  
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## SUMMARY

**Mike Stitcher** is a leader of the Clinical Economics practice within Berkeley Research Group's Health Analytics practice. He has over 20 years of experience serving healthcare clients and is currently focused on the areas of payment reform, quality measurement, changing clinical requirements, implementation of electronic medical records, and clinical integration, among providers. Mr. Stitcher has led numerous consulting engagements for leading Academic Medical Centers, health systems, and other healthcare organizations.

### *Reimbursement and Regulatory Experience*

Mr. Stitcher has overseen the implementation of value-based reimbursement methodologies for inpatient and outpatient hospital services. He has participated in developing and implementing several "payment for quality" reform initiatives. He has overseen the implementation of these initiatives in numerous health systems and is advising health systems in responding to the outcomes after the first full year of implementation. Mr. Stitcher has led the implementation of numerous new payment systems for health systems, including APR-DRGs, outpatient case rates, bundled case rates, risk-based contracts, and bundled readmission payments. He also has extensive experience in the negotiation and facilitation of changing reimbursement methodologies between payers, providers, and regulators; resolving challenging coding and billing matters; and developing and implementing strategic performance improvement plans. He has also led engagements for developing and implementing quality metric and evaluating potentially avoidable complications of care.

### *Clinical Documentation Improvement*

Mr. Stitcher has extensive experience in Clinical Documentation Improvement (CDI). He was the chief operating officer of HP3, a national healthcare consulting firm dedicated to providing documentation, coding, and data solutions for improved reimbursement, compliance, and patient care. At HP3, he led teams that advised providers in resolving challenging documentation, coding, and data issues with solutions such as Clinical Documentation Improvement (CDI), outsourced coding, and auditing services. He oversaw development of proprietary software for the execution of the CDI services. He also led the CDI practice for Navigant Consulting after HP3 was acquired by Navigant.

Mr. Stitcher has led CDI projects for leading Academic Medical Centers, large healthcare systems, integrated delivery systems, and others. The focus has included clinical documentation for hospitals' inpatient and outpatient services, and physician service. His work has also included a focus on quality and risk adjustment, and billing and compliance risks.

### *Financial Consulting and Merger Advisory*

Mr. Stitcher has advised a number of clients in financial planning engagements. This has included revenue forecasting, expense analysis, new services analysis, service reconfiguration, and merger and acquisition analyses. He has participated in the preparation of Certificate of Need applications and in presenting related testimony.

### *Health System Experience*

In addition to his consulting experience, Mr. Stitcher previously served as director of Reimbursement and Clinical Economics at the University of Maryland Medical System and senior vice president of Clinical Economics at Mercy Medical Center in Maryland.

## **EDUCATION**

B.S., Emergency Health Systems   University of Maryland Baltimore County, 1985

## **PREVIOUS POSITIONS**

Managing director, Navigant Consulting, Inc., Baltimore, MD, 2006–2010  
Senior vice president, Mid-Atlantic Region, HP3, Inc., 2004–2006  
Senior vice president of Reimbursement and Clinical Economics, Mercy Medical Center, Baltimore, MD, 2002–2004  
Senior manager, KPMG LLP, Baltimore, MD, 1997–2002  
Director of Reimbursement and Clinical Economics, University of Maryland Medical System, Baltimore, MD, 1990–1996  
Manager of Information Systems/Acting CFO – Montebello Hospital, University of Maryland Medical System, 1986–1990

## **PROFESSIONAL AWARDS**

Healthcare Financial Management Association  
Follmer Bronze Medal Award  
Certification Chair  
ANI Speaker, San Diego, CA, 2007