

Gregory S. Thaler
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Mr. Thaler is a Senior Managing Director in Berkeley Research Group's (BRG) Emeryville office. He is a forensic accountant with extensive experience providing consulting services and quantifying lost earnings and damages in litigation matters. He has testified in trials and depositions and has presented damages calculations at mediation proceedings. Over his career, he has quantified billions of dollars in damages. He has calculated damages in matters involving breach of contract, product liability, business interruption, product recall, intellectual property, wage & hour, construction, and other matters. Mr. Thaler also serves as the global leader of BRG's Business Insurance Claims practice. Prior to joining BRG, he was a Senior Managing Director in FTI Consulting's Forensic & Litigation Consulting group, a Managing Director in LECG's Financial Advisory Services practice and a Director in Deloitte & Touche's Financial Advisory Services group. Mr. Thaler earned an MBA at Cornell University's Johnson Graduate School of Management as well as a BA in Economics at Cornell.

Selected Litigation Consulting Engagements

- Testified in four depositions and prepared multiple expert reports regarding business interruption losses incurred by a ship builder due to damage to its shipyards from Hurricane Katrina. The damages analysis included consideration for government contracts to build billion-dollar war ships, and the impact that the hurricane damage had on the cost and profitability associated with constructing ships. The analysis also considered the allocation of business interruption losses caused by wind damage vs. flood damage.
- Testified in two depositions and prepared multiple expert reports regarding business interruption losses sustained by an international financial markets services firm due the collapse of the World Trade Center on September 11, 2001. The analysis involved quantifying damages incurred over multiple years.
- Testified in deposition in product liability case involving allegedly defective traffic detection equipment. Mr. Thaler quantified lost earnings and incremental expenses incurred as a result of loss of market share due to having to replacement equipment that was experiencing unexpectedly high failure rates.
- Testified in deposition regarding business interruption losses sustained by manufacturer and distributor of digital video recorders for televisions after a flood damaged the plant of a direct supplier of one of the key components.
- Testified in trial and deposition in an inverse condemnation litigation. Mr. Thaler calculated damages incurred by a business owner when construction was allegedly delayed three years by a county government. Damages included loss of profits and increased construction costs.
- Testified in deposition in a commercial litigation matter involving the economic value of a wharf used by a seafood wholesale distributor.
- Testified in deposition as to business interruption losses and out of pocket expenses incurred by a retail bank as a result of a fire that shut down one of the bank's branches for 12 months.
- Testified in a jury trial and deposition in a matter involving lost earnings for a fixed base operator at a regional airport. Mr. Thaler calculated damages and critiqued the report put forth by the opposing expert.

- Served as testifying expert in a matter involving alleged damages incurred by a manufacturer due to an oil spill that closed a shipping channel in Lake Charles, Louisiana. At issue was how the closure of the shipping channel impacted operations and sales volumes, if at all.
- Testified in deposition as a damages expert in a contract dispute involving the alleged improper increase in insurance premiums in an owner controlled insurance program (OCIP).
- Testified at an administrative hearing as a damages expert to quantify economic damages incurred by an oil refinery that was shut down due to an electrical power outage that damaged its equipment. The claim involved analysis of asphalt and specialty products demand and related seasonality.
- Testified in deposition in a dispute involving business interruption losses incurred by a pistachio producer that suffered a fire at the end of harvest. The project involved an analysis of commodity pricing and demand to demonstrate how the loss of production impacted market prices.
- Served as testifying expert in product defect case involving defective printed circuit board assemblies used in sensors to detect and monitor traffic on roadways. Quantified out of pocket costs and lost profits due to a recall of the sensors and damage to the company's reputation.
- Quantified reasonable royalty rate damages and disgorgement of profits damages in a trademark infringement case involving the rights to sell products using the name and/or likeness of a public figure.
- Calculated business interruption losses and presented findings at a mediation in dispute involving a major broker/dealer that incurred significant losses when the financial markets were closed for four days following September 11, 2001. The analysis involved analyzing whether lost revenue was "made up" after the markets reopened and trading volumes increased.
- Presented expert report in a mediation regarding lost economic damages resulting from a construction delay and delayed opening at a retirement home.
- Analyzed suspicious transactions and inflated balance sheets related to a bank in Eastern Europe that was involved in a dispute with foreign investors. The arbitration was heard by an international tribunal in Washington DC.
- Assisted attorneys in a contract dispute between a major hotel and its owners over whether the hotel met the earnings requirements in the contract. Mr. Thaler attended several depositions to assist counsel in questioning the opposing experts.
- Quantified damages and conducted observational studies in numerous wage and hour and employment litigation matters including cases involving managerial exemptions, meal and rest breaks, unpaid overtime, commuting time, late fees and other issues. Analyzed millions of payroll records via massive databases.
- Calculated damages and analyzed business plan for the defense in a litigation involving a failed IPO and private placement in the virtual reality industry. The project involved demonstrating that the company did not have a viable business plan and that market conditions were unfavorable to raise capital.
- Calculated damages for the defense in a real estate litigation involving a breach of contract claim by the plaintiff. The project involved valuing individual parcels on a 1,200 acre property by calculating the development costs for each parcel and the resulting market values.
- Calculated financial benefits realized by a waste hauling company from operating a landfill in a litigation involving leachate at a closed landfill site.

- Calculated damages in a contract dispute involving the sale of a shopping mall. Mr. Thaler was asked to analyze valuations of the property and consider the impact that delays in the sale had on vacancy rates of the stores. The analysis was presented in arbitration.

Business Interruption Insurance Claims (Organized by Industry)

Manufacturing Claims (Also see International and High Technology Claims)

- Quantified business interruption losses for a rendering company which had its largest plant destroyed by a fire. Mr. Thaler also assisted the company to demonstrate that its temporary construction costs were justified because they allowed the company to continue partial operations and mitigate its business interruption loss.
- Quantified business interruption losses for a manufacturer and distributor of nutritional supplements after a roof collapse damaged raw materials and impacted production. The claim involved the analysis of lost shelf space at key retailers, stock outs of finished products, and production inefficiencies due to “short runs” while attempting to rebuilding inventory.
- Prepared the business interruption claim for a textile company in Oklahoma that was heavily damaged by a large fire. The company collected denim scraps (millions of pounds) and recycled the denim by running it through specialty equipment (pickers and cards) to create new spools of thread that was then used to create new denim products. The company also created heavy duty blankets used by moving companies to protect cargo. Mr. Thaler analyzed lost production and completed a detailed analysis of the lost production capacity and operating costs of the plant.
- Assisted a manufacturer and distributor of chemicals, pool supplies, pet products and other products with its extra expense claim when one of its distribution warehouses incurred a massive fire. The claim involved the calculation of incremental transportation expenses from other company warehouses.
- Assisted a steel manufacturer to quantify its business interruption losses and extra expenses as a result of a large fire.
- Assisted a manufacturer of home and business safes with a property and business interruption claim due a fire that destroyed its plant.

High Technology/Biotechnology Claims

- Calculated business interruption, stock loss and property damage losses for a telecommunications manufacturer that incurred losses in Thailand due to flooding at a major contract manufacturer that impacted worldwide operations.
- Prepared business interruption claim for manufacturer of hard disk drives after a water pipe burst and damaged several key manufacturing tools on the production line. The analysis included a calculation of lost production both upstream and downstream at the assembly plants in Asia.
- Calculated business interruption and property losses for a network equipment manufacturer that had its headquarters and research and develop center slowly sink into the San Francisco bay due to faulty construction. The claim involved negotiating a settlement before the policyholder moved out of the building, so we were asked to forecast what the losses were likely to be. The analysis included projecting the impacts of delayed R&D and product releases.
- Calculated business interruption losses for a large semiconductor fabrication plant that incurred a long construction delay in opening the plant. The analysis accounted for the changes in generations of chips during

the delay and the changing market prices for chips during that time. The claim also considered the startup time needed to reach optimal yields for a new generation product.

- Calculated property damage and business interruption claims for a manufacturer of computer networking equipment that suffered losses when its sales offices in the World Trade Center were destroyed on September 11, 2001.
- Calculated business interruption losses and extra expenses for a software developer that had its headquarters and production facility destroyed in a fire. The fire also destroyed backup tapes so there was limited historical information available to quantify the loss. The claim included projecting the impacts of delayed product launches.
- Calculated business interruption, property damage and extra expenses for a biotechnology company that suffered a fire in one of its labs. The fire resulted in the outsourcing of the development of a new pharmaceutical product to a third party vendor. The claim included calculating losses under the policyholder's R&D coverage.
- Calculated business interruption, extra expenses and property losses for a biotechnology company manufacturing medical diagnostic tests. The loss incurred when a freezer malfunctioned resulting in a fire and water sprinkler damage and the loss of live enzymes used in the products. The claim calculation considered the outsourcing costs to a third party vendor to avoid larger business interruption losses.
- Consulted with a government contractor producing satellites that suffered a large loss after a manufacturing accident. The project involved calculating of overhead absorption and analysis of the scheduling delays on the damaged project and other projects. Mr. Thaler also analyzed losses due to penalties and lost milestone bonuses.

International Claims

- Prepared a \$150+ million property and business interruption claim for an international manufacturer of glass substrates for flat screen televisions and computer monitors after an earthquake in Japan damaged its large tanks and other production equipment.
- Prepared a \$200+ million property and business interruption claim for an international manufacturer after an equipment failure damaged production equipment at its plant in Taichung, Taiwan.
- Prepared a property damage claim for a manufacturer that suffered an equipment breakdown at its plant in Tainan, Taiwan.
- Prepared a property and business interruption claim for an international manufacturer that suffered a fire in its plant in southern Brazil. The claim involved the analysis of increased production costs, large exchange rate fluctuations, and the interrelationship between the local and global insurance policies.
- Quantified contingent business interruption losses for a major international toy manufacturer as a result of damage to suppliers stemming from an earthquake in Taiwan. The claim included an analysis of the seasonal demand because the earthquake occurred immediately before Christmas and Chinese New Year.
- Quantified over \$10 million of lost profits, extra expenses, and saved expenses for a Fortune 500 international ocean freight shipping company resulting from one of the carrier's major ports being closed for four months after the Kobe Earthquake in Japan. The analysis included testing the revenue reporting system, analyzing the company's cost components of shipping cargo, and accounting for the mitigating shipments to other Japanese ports.
- Quantified business interruption losses and extra expenses for a radio network in the Caribbean Islands that was forced to shut down by a government evacuation due to a volcanic eruption.

Oil& Gas

- Assisted an oil refinery in quantifying \$200+ million of business interruption losses due to a fire that damaged a hydrocracking unit. The project involved quantifying and valuing lost production and considering mitigation efforts to make up lost production by purchasing gasoline on the spot market.
- Prepared business interruption claim for an oil refinery in Alaska that suffered a fire in its crude tower shutting down the refinery for 10 months. The claim involved quantifying lost production volumes and measuring the impact on earnings with consideration for purchases of finished products from third parties and changing commodity prices for crude, jet fuel and other products. The claim also included a detailed inventory roll forward to match sales with production.
- Quantified business interruption losses incurred by an oil refinery that was shut down for 5 days due to an electrical power outage that damaged its equipment. The claim involved analysis of asphalt and specialty products demand and related seasonality.

Power Production

- Quantified over \$20 million in business interruption losses for a major electric utility resulting from several turbine generator failures. The claim involves analysis of significant purchased power to meet demand at varying prices depending on changing demand and market rates. Mr. Thaler analyzed the Wescougar operations model to support the claim.
- Prepared four business interruption claims for a large cogeneration facility in Maui. The claims all involved quantification of lost profits as a result of equipment failures in three turbine generators. The policyholder historically sold its excess power to the electric utility company and lost significant sales as a result of the turbine failures. The project involved developing a complex financial model that captured the interrelationships between the steam and hydro generators, the alternate fuels used, and simultaneous inoperable generators with different capacities.
- Prepared a business interruption claim for a power plant in Hilo, Hawaii that suffered a fire that shut down the plant for two months. The claim involved lost sales of MWH, penalties incurred, loss of contract incentives, and varying fuel price commodity prices.

Hospitality, Gaming, Retirement Homes, Housing and Restaurants

- Calculated business interruption and extra expenses for a hotel, golf resort and spa as a result of a hurricane. The claim included analyses of historical occupancy, bookings existing at the time of the hurricane, and the delay in opening a new championship golf course.
- Calculated the business interruption losses for a luxury resort hotel in Guam following Typhoon Pongsona. Nearly every room incurred water and wind damaged. The claim involved the analysis of varying room types, losses at the restaurants and retail shops and the impacts of external factors such as the War in Iraq, SARS, September 11 impacts, and tourism declines after the typhoon. There were also significant mold issues in this claim.
- Calculated \$10 million of business interruption losses for a concessionaire at a national park after a flood closed the park for three months and caused heavy damage to hotel rooms. The claim included lost profits at a luxury hotel and five other hotels as well as several high-end and mid-priced restaurants, the golf course, retail stores, and guest recreation activities. The analysis included the calculation of lost ancillary food & beverage, retail, and guest recreation revenue.
- Quantified business interruption losses for a river boat casino that was damaged and closed for over a month due to Hurricane Katrina. The losses included revenues from table games and restaurants.

- Prepared the business interruption and property claim for a racetrack, casino, hotel and restaurants that were damaged by Hurricane Rita. The claim included issues related to period of restoration, expediting expenses, mold remediation costs, owner upgrades and code upgrades, and market impacts from the hurricane.
- Prepared business interruption claim for a large hotel and casino after it was forced to shut down by civil authorities for several days due to the impending Hurricane Irene. The claim involved loss of room revenues, gaming revenues and other ancillary revenues.
- Calculated business interruption losses for a luxury hotel that was damaged by an earthquake and ensuing water damage from ruptured water pipes. The hotel operated for several months with many rooms and facilities unavailable to guests with construction and repairs ongoing.
- Calculated business interruption losses for a luxury hotel as a result of an earthquake which caused substantial property damage. Losses included room, restaurant, and banquet profits. The loss calculation included analyses of historical occupancy and economic impacts from external events such as the recession, September the 11th terrorist attacks, and the opening of a competing hotel.
- Calculated business interruption losses at an upscale restaurant that suffered a significant drop in business when authorities limited access to the restaurant after the events of September 11, 2001 due to its proximity to an international airport.
- Calculated property damage and delayed opening costs for a hotel and casino that suffered a fire during construction of a new luxury hotel tower. The claim involved quantifying the projected earnings at the new hotel as well as the impacts on earnings associated with the existing hotel, casino and numerous restaurants. The claim also included increased cost of construction of the tower after repairs were completed.
- Quantified business interruption losses for a restaurant and retail concessionaire at over 30 airports for losses resulting from the closure of all airports for several days following September 11. The claim also considered the impact that changes in airport security had on store locations that were post-security in airports.
- Calculated delayed opening losses in a builder's risk claim for a luxury hotel in San Francisco that incurred a major fire during construction. The claim involved analysis of Smith Travel occupancy reports to benchmark projected occupancy using actual occupancy at similar hotels. The analysis included the projections of room rates and operating costs since there was no operating history at the hotel.
- Testified in a mediation regarding an insurance claim involving a construction delay at a retirement home. The project involved calculating lost profits caused by a delayed startup of the facility.
- Calculated property damage and "soft costs" resulting from an explosion and fire that delayed the opening of a condominium project by four months. The claim included incremental interest expense, lost interest income, lost profits from market price changes, incremental HOA dues, property taxes, and sales office expenses.
- Calculated soft costs as part of a builder's risk claim including delayed opening losses for a national developer of apartment buildings due to a fire at a new apartment complex in northern California. The claim included extra interest expense from extending the construction loan and analysis of projected rental rates in a dynamic housing market.
- Calculated property damage losses in a builder's risk claim for a luxury retirement community that incurred significant water damage during construction. The claim involved allocating repair costs into categories of mold related or water damage due to a mold exclusion in the policy. The claim also included overtime expenses to avoid a delayed opening.

- Calculated soft costs and lost earnings for an apartment complex near Chicago that suffered a fire during construction. The claim involved analyzing the delay in each building that suffered damage as well as the other buildings that were impacted by the fire.

Retail

- Quantified business interruption losses for a car dealership that incurred damage as a result of Typhoon Paka in Guam. The damaged cars were sold in a “scratch and dent” sales at discounted prices.
- Calculated business interruption and inventory losses for a clothing retailer that had two flagship stores destroyed in the September 11 World Trade Center collapse. The claim included analysis of losses at other Manhattan stores that suffered financial losses as a result of the terrorism.
- Calculated business interruption and property losses for an international retailer of luxury products in Guam that suffered damage to several of its stores due to Typhoon Pongsona. The claim involved analysis of mitigation from undamaged stores and the impact that the aging inventory had on sales margins.
- Calculated business interruption, property damage and inventory claims for an international luxury retailer damaged by Hurricane Katrina. The losses were a result of the hurricane, looting and subsequent fire which caused water sprinkler damage. There were also contingent business interruption losses associated with damage to other damaged stores that had been selling the policyholder’s merchandise.
- Assisted large chain of department stores that had four stores heavily damaged in the Northridge Earthquake in quantifying \$70 million of inventory, property, and business interruption losses. The project involved documenting the existence and retail value of lost inventory, documenting construction costs, and developing a model for calculating business interruption that captured the effects of the stores being partially reopened.
- Quantified business interruption and property damage losses for a shopping mall due to the red tagging of a new parking garage which caused a 4-month delay in opening a new wing in the mall. The flagship store and dozens of other retail stores suffered lost sales.
- Quantified over \$100 million of inventory losses at a large retailer that had nine stores damaged by Hurricanes Katrina and Rita. The analyses included valuations based on differing policy terms including cost plus % and selling price less unincurred expenses. The project also involved allegations of broker malpractice.
- Calculated business interruption losses for a men’s clothing store closed for several months due to the collapse of the World Trade Center. The claim involved the analysis of potential mitigation from other stores and the losses during the extended period of indemnity that continued after the store reopened.
- Calculated business interruption losses for two retail souvenir and concession stores that were closed indefinitely by civil authority due to the events of September 11. The claim involved projecting sales for several years and the inclusion of mitigation from a temporary location.
- Quantified business interruption losses for a concessionaire at over 30 airports for losses resulting from the closure of all airports for several days following September 11. The claim also considered the impact that changes in airport security had on retail operations that were located post-security in airports.
- Assisted two luxury clothing stores to quantify business interruption and property losses when both stores were destroyed in the collapse of the World Trade Center. One store had just opened so there were no historical records.
- Quantified business interruption losses for a large sporting goods store that was destroyed by a fire. Mr. Thaler based the loss calculation on historic earnings and growth at the store.

- Calculated business interruption losses for a retail clothing store that was damaged by the Houston floods.

Transportation

- Prepared a \$25 million property claim for an international seaport and airport that suffered significant earthquake damage. The claim involved creating a complex database to track each damage instance. The database included photographs, damage descriptions, repair cost estimates and additional detailed information. The database was also used to present claims to FEMA using an electronic FEMA Project Worksheet.
- Prepared a detailed Probable Maximum Loss analysis for an international seaport. The analysis included five major divisions including a container terminal, warehouses, offices, headquarters, and other operations. The analysis was also used to generate a BI Values worksheet for the policy renewal.
- Testified at trial in a matter involving lost profits for a fixed base operator at a regional airport. Mr. Thaler calculated damages and critiqued the report put forth by the plaintiff's expert.
- Quantified \$20 million of lost profits and extra expenses occurring at a large international shipping port that was heavily damaged in a major earthquake. Mr. Thaler represented the insurance carrier and was retained to critique the port's claim.
- Calculated business interruption and contingent business interruption losses for a Fortune 500 air cargo company that incurred substantial losses due to the events of September 11, 2001.

Food & Agricultural Products

- Quantified business interruption losses and out of pocket expenses associated with a product recall of a consumer food item. The project involved analyzing losses incurred by the brand owner, the third party manufacturer, and the distributor. The losses included the costs to pull products from the retail shelves and from the distributor and for brand rehabilitation expenses.
- Testified in deposition in a \$20 million dispute involving business interruption losses and extra expenses for a pistachio producer that suffered a fire at the end of harvest. The project involved proving that there was a large loss even though the fire did not destroy much inventory.
- Quantified business interruption losses for an orange packinghouse as a result of a fire. The claim included the extra expenses of operating a third shift at another packinghouse to mitigate the loss. The property claim was based on the theoretical cost to rebuild since a larger plant was built.
- Quantified business interruption and property losses for a dairy that suffered damage as a result of Typhoon Paka in Guam.

Employment Litigation and Wage & Hour Experience

- Managed a large time and motion study involving assistant store managers at a chain of retail stores to determine whether the ASMs were spending more than 50% of their time performing exempt tasks. Mr. Thaler managed a team of 10 observers who used handheld devices with time and motion software at over 100 stores.
- Assisted counsel in a meal and rest break case involving hourly employees at a chain of restaurants. Mr. Thaler managed the analysis of over one million payroll records to identify potential violations and quantify damages.
- Managed an "hours worked" litigation matter in which employees allegedly had their hours shaved by the employer. Mr. Thaler managed the analysis of over one million payroll records to examine the hours for every shift. Mr. Thaler also estimated damages related to unpaid commuting time that was at issue in the case.

- Provided consulting services to a fast food chain being sued for wage and hour violations related to employees having missed or short meal breaks. The project involved analyzing biweekly electronic timecard data to determine the compliance percentage at each store over time.
- Assisted in a time and motion study of managers at a large call center to determine the percentage of time managers performed exempt and nonexempt tasks. A team of observers used handheld devices with time and motion software to collect the data.
- Provided consulting services to a Fortune 500 retailer to evaluate compliance with payroll laws regarding terminated employees. Store-level electronic data was gathered and analyzed to produce monthly compliance reports for all stores nationwide.
- Calculated damages in class action litigation involving the cancellation fee charged to college students who broke their dormitory contract by moving out in mid-semester. Conducted an extensive time and motion study and analysis demonstrating that the university incurred costs in excess of the cancellation fee to process each cancellation.
- Assisted in the estimation of damages to major league baseball players after an arbitrator ruled that baseball team owners had colluded to keep salaries below competitive levels. Mr. Thaler ran statistical regression analyses on historical player statistics, salary data and team earnings to estimate the lost wages from the collusion.
- Assisted the National Football League Players Association in a lawsuit alleging that players were being paid below competitive levels due to the restrictive league rules regarding player movement.

PUBLICATIONS

Author of white paper, "Cyber Theft Claims" November 2008.

Author of "Hurricane Insurance Claims, Key Coverages in the Property Policy," Mealey's Litigation Report, Catastrophic Loss, October 2008.

Co-author of "Business, Interrupted," The Recorder, April 15, 2002.

Co-author of "Product Recalls: Best Practices Before, During, and After the Incident" presented at Product Tampering and Accidental Contamination Conference, San Francisco, June 2000.

Author of "High Technology Insurance Claims," abstract published in Electronic News, November 1999.

Co-author of "International Insurance Claims: Managing Multinational Exposures," The John Liner Review, Winter 1999.

Co-Author and panel member at the "The Ultimate Claim" Conference in Redwood City, CA in coordination with Bay Area RIMS chapters, July 1997.

SPEAKING ENGAGEMENTS

Speaking at National Restaurant Association Annual Meeting, "Putting Out the Fire, Preparing Successful Property and Business Interruption Insurance Claims", Scottsdale, AZ, February 2015.

Speaker at AICPA National Real Estate Conference, "Disaster Relief in Real Estate - Understanding the Exposures, Insurance Recoveries and Public Assistance Related to Natural Disasters," Las Vegas, November 2013.

Speaker at "Insurance Coverage for Disaster-Related Losses: Hurricane Irene," Webinar, September 2011.

Speaker at “The Japan Earthquake and Tsunami: What Insurance Lessons Can We Learn from This Disaster?” Webinar, June 2011.

Speaker at “OCIPs and Builders’ Risk Insurance”, National RIMS Conference, Boston, April 2010.

Speaker at “Boiler and Machinery – Don’t Let Your Coverage Break Down”, National RIMS Conference, Boston, April 2010.

Speaker at “How to Settle a Complex Business Interruption Claim,” Washington RIMS Chapter Meeting, February 2009.

Speaker at “Common Mistakes Tech Companies Make When Buying Property & Casualty Coverage,” Technology Risk Symposium, Palo Alto, May 2008.

Speaker at “Ten Worst Mistakes Made on Property and Business Interruption Claims,” National RIMS Conference, San Diego, April 2008.

Speaker at Western Council of Construction Consumers’ Annual Conference, “Property Insurance as a Risk Management Tool, Lessons Learned from Hurricane Katrina and 9/11,” March 2006.

Speaker at Los Angeles RIMS Chapter Luncheon, “Hurricane Katrina Property and Business Interruption Claims – Complex Issues That Could Impact Companies Operating in California”, February 2006.

Speaker at Risk Management Forum, “Complex Hurricane Katrina Claims Issues”, January 2006.

Speaker at Mealey’s Catastrophic Loss Conference: Business Interruption & Impact on the Insurance Industry, (Topic: Hurricane Katrina Claims), October 2005.

Speaker at “Unraveling the Mystery of Property and BI Values: Strategic Approaches to MPL and MFL Studies,” Golden Gate RIMS Annual Bay Area Conference, November 2004.

Speaker at “Business Interruption Beyond Your Four Walls, The Management and Valuation of Third Party Dependencies,” Golden Gate RIMS Chapter Meeting, September 2004.

Speaker at “Top Ten Mistakes Insureds Make After a Loss” National RIMS conference, San Diego, April 2004, Portland RIMS, November 2001, Washington RIMS All Industry Day, Seattle, March 2001, and National RIMS Conference, San Francisco, May 2000.

Speaker at “Complex Business Interruption Claims,” National RIMS conference, San Diego, April 2004.

Speaker at “September 11, 2001 – One Year Later,” at the West Region RIMS Conference, Port Ludlow, WA, September 2002.

Speaker at “Product Recall Strategies” National RIMS conference, New Orleans, April 2002 and WA RIMS All Industry Day, Seattle, March 2001.

Speaker at “Business Interruption 101” National RIMS conference, Atlanta, April 2001 and Dallas, April 1999.

Speaker at “Extra and Expediting Expenses: The Confusion Explained” at the annual RIMS conference, San Diego, April 1998.

EDUCATION

M.B.A. Cornell University, 1994
B.A., Economics Cornell University, 1988

PROFESSIONAL AFFILIATIONS

Risk Insurance Management Society
Risk Management Forum

PREVIOUS POSITIONS

FTI Consulting – Senior Managing Director
LECG – Managing Director
Deloitte & Touche – Director
Price Waterhouse – Manager
Glassman-Oliver Economic Consultants, Inc. - Consultant