

Mandy Asgeirsson

Associate Director, BRG Health Analytics

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EDUCATION

MPH	The George Washington University, 2011
BA, Psychology	The George Washington University, 2009

PRESENT POSITION

Berkeley Research Group, January 2012–present

SUMMARY

Mandy Asgeirsson is an associate director with BRG in Washington, DC, and works with the firm's Health Analytics practice. She provides consulting services to healthcare clients and their counsel related to damages calculations, government investigations, and buy-side private equity deals. She works with publicly available Medicare data and private, internal, or electronic medical records data sets to benchmark clients against peers.

Ms. Asgeirsson's work often involves managing the analysis of large sets of data to identify trends for clients or create damages models. Much of her work has focused on short-term acute-care hospitals, inpatient psychiatric facilities, and post-acute care hospital systems (including skilled nursing facilities, inpatient rehabilitation facilities, long-term acute care, home health agencies, and hospice). She has also worked with physician groups, contract therapists, and specialty facilities. She has experience working with payers, and particularly Medicare Advantage (MA) plans, which she assists in investigations related to risk adjustment and submission of diagnosis codes to CMS. She uses complex data analyses in the investigation and litigation space, with outputs such as damages calculations and analyses for expert reports. In the advisory space, she uses these analytics to present trends and identify potential issues or red flags.

Ms. Asgeirsson completed her undergraduate degree at George Washington University (GW) and received her Master of Public Health in health policy from the GW Milken Institute School of Public Health.

CASE WORK

Long-Term-Care Damages and Settlement

- Assisted a large chain of long-term-care hospitals and inpatient rehab facilities in an investigation regarding alleged inappropriate lengths of stay and unnecessary care. Analyzed Medicare's inpatient claims data to benchmark facilities and calculate a damages model. Presented findings to the DOJ in settlement negotiations.
- Assisted in the drafting of an expert report and preparation of expert testimony in a government investigation into excess therapy. Calculated potential overpayments by the federal healthcare program to the provider.
- Conducted analyses of Medicare claims data to better understand any potential weak points for a post-acute-care provider. Created slides to be used in a meeting with the DOJ.

Short-Term Acute-Care Investigation and Damages

- Assisted a group of short-term acute-care hospitals in an investigation of unnecessary cardiac claims billed to government healthcare programs. Analyzed Company data and publicly available data to create an exposure model.
- Benchmarked Company facilities against a peer group of providers, to understand the Company's utilization in comparison to the peers and the US.
- Analyzed Company financial data to determine whether or not the Company's drop in EBITDA following an IPO was predictable. Reviewed Company data and external data to understand the financial well-being of the Company pre- and post-IPO.

Physician Investigation

- Assisted physician groups and independent physicians in an investigation of potentially unnecessary claims billed to government healthcare programs.
- Utilized Medicare physician, inpatient, and outpatient claims data to understand provider practice patterns, and compared providers to similarly situated physicians.

Medicare Advantage Plan Investigation

- Assisted Medicare Advantage plans in an investigation related to the submission of diagnosis codes to CMS, as well as an investigation into outlier providers within the network.
- Managed a team of data analysts to understand fact patterns and financial impact of the allegations. Reviewed and produced large datasets related to the investigation.

Medicaid Managed Care Insurer Reporting Dispute

- Assisted in the preparation for expert testimony and drafting of an expert report. Included creation of a damages model to be used in settlement negotiations.
- Reviewed extensive list of case materials and created visuals to help the expert understand all the important details of the case at hand.

Psychiatric Facility Investigation

- Analyzed Medicare claims data to test the allegations of the government in an investigation of a chain of psychiatric hospitals. Created analyses for use in government meetings, and calculated potential exposure.

Anti-Competitive Behavior Investigation

- Analyzed internal and external data to understand whether or not a hospital system in a small town was participating in anti-competitive behavior, by entering into restrictive contracts with physicians, and purchasing large hospital facilities, as well as hospital based physician groups.
- Investigated whether this potentially anti-competitive behavior caused harm to a local insurance company, and quantified the potential impact to the insurance company.
- Drafted and edited analyses for an Expert Report, including a critique of the opposing expert's damages calculation.

Analytics for Buy-Side Private Equity Deals

- Analyzed Medicare claims data and benchmarked Company providers against a peer group of physicians, to understand the Company's utilization and key factors related to compliance.
- Identified potential de novo markets, and compared Company market share in nearby markets to utilization in new markets.
- Analyzed Commercial claims data to understand reimbursement rates in Company markets.
- Utilized Cost Report data to understand financial metrics of competitor hospitals and skilled nursing facilities.

PREVIOUS POSITIONS

Health Policy Intern, Global Immunization Policy and Advocacy, Sanofi Pasteur, September–December 2011

Obesity Research Intern, Partnership for Prevention, June–August 2011

Project Manager, Marketing and Creative Services, George Washington University, Fall 2009–August 2011