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## SUMMARY

Samuel Moskowitz is a member of BRG's Clinical Economics practice and focuses on providing healthcare strategy services to health systems, academic medical centers (AMCs), urban and rural hospitals, physician organizations, and surgery centers. He brings over thirty years of experience as a hospital president, health system chief strategy officer, and chief operating officer.

Mr. Moskowitz has experience in an AMC, Catholic hospital, and large regional healthcare system. He has led the formation of multiyear strategic plans guiding operating and capital decision-making, helping lead to mergers and acquisitions, joint ventures, and construction of new ambulatory facilities and inpatient towers. He also led the effort to plan, finance, design, and build a new startup hospital.

Supported by data analytics and modeling by BRG's Clinical Economics experts, Mr. Moskowitz advises management, boards, and other stakeholders, combining his passion for "thinking big" while bringing a level of pragmatism from his experience as a healthcare executive managing legacy businesses. He also advises health systems on corporate structure (holding companies, operating companies) to clarify appropriate operating and functional decision making at proper levels.

Mr. Moskowitz serves as a senior advisor to the Maryland Department of Health COVID-19 Surge Planning Task Force. He is working with the state's leadership, hospitals, nursing homes, and emergency preparedness staff to plan and execute on Maryland's COVID-19 Surge Plan. He has held extensive conversations with executives and physicians on the expectations for the "new normal" and its impact on healthcare systems, payors, and alternative care sites.

## EDUCATION

Ph.D., Economics	University of Pennsylvania, 1975
M.A.	University of Pennsylvania, 1973
M.Comm. (Honors I)	University of Canterbury, 1971
B.A.	University of Canterbury, 1970

## PRESENT EMPLOYMENT

Professor of Business Administration, Walter A. Haas School of Business, University of California at Berkeley, 1982–present

Holder, Mitsubishi Bank Chair in International Business and Finance, 1989–2007

Holder, Thomas W. Tusher Chair in Global Business, 2007–present

## **PREVIOUS POSITIONS**

Visiting Fellow, St. Catherine's College, Oxford University, and Oxford Institute for Energy Studies, Spring 1989

## **HONORARY DOCTORATES**

2000      St. Petersburg State University, Russia

## **PROFESSIONAL AWARDS, RECOGNITION, AND PRIZES**

1973–1974    Penfield Traveling Fellowship in Diplomacy, International Affairs, and Belles-Lettres

## **EXTERNAL GRANTS**

2006–2008    Sloan Foundation Grant II (with Henry Chesbrough)

## **PROFESSIONAL AFFILIATIONS**

### ***Prior***

Editorial Board, *California Management Review*

### ***Present***

Co-editor, *International Journal of Internet Technology and Secured Transactions (IJITST)*, 2007–present

## **BUSINESS AND NOT-FOR-PROFIT AFFILIATIONS**

Chairman, Board of Directors, Law and Economics Consulting Group, Inc., 1988–1998

## **PUBLICATIONS**

### **ARTICLES**

- (1) "The Determination of Residential Land Prices in Some South New Zealand Cities" (with R. E. Falvey), *New Zealand Economic Papers*, 1972.

### **BOOKS AND MONOGRAPHS**

- (1) *Vertical Integration and Vertical Divestiture in the U.S. Oil Industry*, Stanford: Stanford University Institute for Energy Studies, 1976.

### **CONTRIBUTIONS**

- (1) "Innovation and Divestiture in the U.S. Oil Industry" (with Henry Ogden Armour), in David J. Teece, *R&D in Energy: Implications of Petroleum Industry Reorganization*, Stanford: Stanford University Institute for Energy Studies, 1977, 7–93.

### **CONGRESSIONAL AND AGENCY POLICY TESTIMONY**

- (1) "The Energy Antimonopoly Act of 1979," in *Hearings Before the Subcommittee on Antitrust and Monopoly of the Committee on the Judiciary, United States Senate*, June 21, 1979, Washington, DC: U.S. Government Printing Office, 1980.

### **PUBLISHED REVIEWS**

- (1) "Divestiture and R&D in the U.S. Oil Industry," *Reprints: Proceedings of the American Chemical Society*, 22:1, February 1977.

### **COMMENTS, OPINIONS, EDITORIAL MATTER, AND PUBLISHED INTERVIEWS**

- (1) "Comment" in E. Mitchell (ed.), *Oil Pipelines and Public Policy*, Washington, DC: American Enterprise Institute, 1979.

