

George C. Koutouras

Managing Director – Tax

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Industry Experience

Pre-Petition Tax Planning
Proof of Tax Claim Management
Net Operating Loss Preservation
Cancellation Debt Planning
Tax Modeling
Transaction Tax Structuring
Transaction Tax Diligence
IRS Defense

Experience

With more than 20 years of experience as a national tax advisor for 2 of the Big Four accounting firms, author and instructor, George has devoted his career to advising corporate and private equity clients on taxation of corporate life-cycle events such as acquisitions, integrations, dispositions, reorganizations, spin-offs, distributions and public offerings. Much of his large enterprise transaction tax work applies to corporations of all sizes. Throughout his career he has advised on multi-jurisdictional transactional tax matters throughout all stages of the acquisition process from pre-acquisition planning, during tax due diligence, and through post-merger integration. In so doing, George led transaction teams around the world to help companies acquire, integrate and effectively manage global taxes.

Additionally, George had extensive experience helping troubled companies and creditors manage and mitigate cash tax expense, enhancing their ability to meet other cash needs. In addition to actively advising troubled companies over his career, he assisted many of the largest bankruptcy estates throughout the economic downturn beginning in 2008, he assisted companies anticipate and efficiently manage bankruptcy and debt restructuring tax issues from pre-petition periods, through the claims process, plan development, emergence and beyond. Core issues encountered include tax refunds, proof of claim defense, legal entity reorganization efficacy, net operating loss preservation and cancellation of debt consequences.

George developed a core competency in taxation of reorganizations, consolidated groups of corporations and cross-border transactions, including taxation of changes in supply chain, intellectual property and global expansion. He has represented clients through the IRS ruling process and has helped document technical analysis of tax law in support of taxpayer positions for use in IRS audits.

George is a nationally recognized author having written four Bloomberg Tax Management Portfolios on various transaction tax topics and has lectured at universities across the country, both a guest lecturer and as faculty.