

Mark Renzi

Managing Director – Corporate Finance Boston

Contact

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Industry Experience

Chemical Financial Services Healthcare Manufacturing Retail & Consumer Telecom

Areas of Expertise

Finance and Valuation
Capital Structure Assessment
Debt & Equity Restructuring
Liquidity Management
Performance Improvement
Interim Management
Business Plan Evaluation
Financial Planning & Analysis

Experience

Mark Renzi is a managing director in BRG Corporate Finance and specializes in restructuring. Mr. Renzi has more than 20 years of experience, including approximately 15 years of financial consulting experience, including liquidity and capital structure assessment, debt and equity restructuring advice and identification of reorganization alternatives. Prior to joining BRG, Mr. Renzi worked at FTI Consulting for over 15 years.

Mr. Renzi is experienced in analyzing and implementing strategic and operational change, including refinement of business plans and redeployment of capital to address changing industry conditions as well as stabilizing and fixing noncore operations through product and customer rationalization initiatives. Mr. Renzi has developed options and solutions through detailed financial and operational analyses while collaborating closely with management and other stakeholders. In addition to operational turnarounds, Mr. Renzi has assisted in financial restructurings, including re-financings, recapitalizations, debt-for-equity swaps and strategic mergers and acquisitions.

Mr. Renzi has provided consulting services on more than 30 engagements in both out-of-court workout situations and in Chapter 11 proceedings. Further, Mr. Renzi has assisted distressed companies with day-to-day management activities as CRO, including development of pro forma financials, cash flow management and identification of liquidity enhancing activities. He has also provided restructuring advice to portfolio companies of private equity firms.

Education and Affiliations

Mr. Renzi holds an M.S. in finance from Boston College and a B.A. in economics from Washington College. He is a member of the Association of Insolvency and Restructuring Advisors and the Turnaround Management Association.