

## Rob Shapiro

Managing Director – Corporate Finance

Boston

### Contact

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### Industry Experience

Healthcare & Pharma

Media & Telecom

Retail & Consumer

### Experience

Rob Shapiro is an associate director in BRG's Corporate Finance practice, specializing in liquidity management and balance sheet restructurings. He has successfully executed numerous in court and out of court transactions for companies and their equity sponsors. Industries of expertise are Pharmacy, Healthcare, Media, Consumer Products and Retail.

Mr. Shapiro's expertise is in developing short term liquidity projections to manage cash through transactions and long term financial models to drive balance sheet transformation. Short term liquidity management expertise includes preparing weekly cash forecasts, identifying liquidity levers for immediate improvement and managing the business against budget. On the transactional side, Mr. Shapiro is an expert in developing long term operational plans and identifying balance sheet solutions to support the business. He has successfully worked with public and private equity owned companies, as well as their lenders to drive successful restructurings.

Before joining BRG Mr. Shapiro was a director in FTI Consulting's Corporate Finance/Restructuring practice. Prior to FTI, Mr. Shapiro worked in the restructuring group of Carl Marks, where he was engaged on a number of in court and out of court transactions.

### Education and Affiliations

Mr. Shapiro holds a B.A. from Colorado College. He holds FINRA 7, 63, 79 licenses.