

Brett Witherell, CFA

Managing Director – Corporate Finance

Boston

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bwitherell@thinkbrg.com**Industry Experience**

Financial Services

Real Estate

Retail & Consumer

Technology

Travel & Leisure

Areas of Expertise

Corporate Finance

Restructuring

Interim Management

Finance and Valuation

Financial Process Design

Working Capital Management

Cash Management

Treasury Solutions

Hedging Strategy

Experience

Brett Witherell is a Managing Director in the BRG Corporate Finance practice and is based in Boston. He has nearly 20 years of experience and has held numerous consulting, finance and banking roles focused on interim management, bankruptcy planning, liquidity management, financial planning & analysis, accounting, and risk management. He also has significant restructuring experience, having restructured over \$900 million in non-performing commercial real estate loans and helping to lead a \$15 billion mortgage lending and servicing company through the Chapter 11 bankruptcy process.

Mr. Witherell's experience ranges across a variety of finance areas; sample engagements include:

- Interim CFO who led the restructuring and 363 sale of substantially all assets of a retail company with \$250M in annual revenue
- Redesigned the corporate cost allocations structure for a \$10B auto rental company improving transparency, reducing complexity and ultimately removing more than \$2B in annual allocated costs
- Determined the impact of \$130M of improperly classified construction work in process fixed assets resulting in a \$30M restatement impact for a \$10B auto rental company
- Responsible for cash management, collateral segregation, and liquidity management for a \$15B mortgage servicing company throughout the Chapter 11 bankruptcy process
- Conducted a liquidation analysis for a \$2B mortgage servicing company
- Interim CFO of a technology services company with \$600M in annual revenue
- Completed a business plan review of a \$700M grocery retailer, including an analysis of operational and liquidity enhancing initiatives, store by store P&L analyses, and enhancements to working capital

Prior to consulting, Mr. Witherell was employed as a Vice President at Anglo Irish Bank where he was heavily involved in the operation to wind down the bank's entire \$9 billion US loan portfolio and in 2011 helped close the sale to multiple buyers. He also spent 7 years working in various treasury and finance roles at EMC Corporation. He is a CFA Charterholder and is a member of the Boston Security Analysts' Society, The Turnaround Management Association, the American Bankruptcy Institute, and CFA Institute.

Education and Affiliations

MBA, Boston College

MS, Finance, Boston College

B.S., Industrial and Management Engineering, Rensselaer Polytechnic Institute