

**Andrew Nolan**  
BERKELEY RESEARCH GROUP, LLC  
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## SUMMARY

Andrew Nolan is a director in BRG Corporate Finance with over ten years of experience as a restructuring and performance improvement advisor. He specializes in developing strategies for liquidity management and profitability improvement in both distressed and stable situations.

Mr. Nolan's notable assignments have included:

- American apparel company with \$600 million in annual sales
  - Co-led engagement team providing debtor-side financial advisory services.
  - Supported a compressed six-week sale process resulting in successful going-concern transaction for all business units, including retail, wholesale, and licensing operations.
- American retail corporation with \$2.0 billion in annual sales
  - Prepared rolling 13-week cash-flow and availability forecast.
  - Supported carveout and sale of sub-brand with pro forma profit and loss (P&L) and liquidity need modeling.
  - Oversaw bankruptcy proceedings of Canadian estate.
- \$1 billion nondistressed outerwear and clothing retailer
  - Prepared liquidity and availability forecasting tool.
  - Performed store portfolio analysis, including proforma P&L.
- \$465 million publicly traded, nondistressed clothing retailer
  - Created bottom-up financial forecasting tool for new format stores.
  - Developed three-pronged approach for estimating store revenue in new markets.
- American electronics retailer with \$3.5 billion in annual sales
  - Developed and maintained 13-week cash-flow model.
  - Aided in development of pro forma financials illustrating wireless company sharing stores
  - Resulted in going concern, including approximately 1,700 stores, approximately 500 franchise stores, and related ecommerce platform

## EDUCATION

BBA                                      University of Massachusetts Amherst, 2010

## PRESENT EMPLOYMENT

Director, Berkeley Research Group (2016 – Present)

## **PREVIOUS POSITIONS**

Director, FTI Consulting (2010 – 2016)

## **PROFESSIONAL AWARDS, RECOGNITION, AND PRIZES**

2015 Association of Management Consulting Firms Spotlight Awards: Project of the Year,  
RadioShack

2015 M&A Advisor Turnaround Awards: Restructuring Deal of the Year (\$250m-\$500m),  
RadioShack