

Phillippe Alepin
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SUMMARY

Phillippe Alepin is a Director at Berkeley Research Group, located in the Washington, DC office. He has extensive experience in the application of economic, econometric, mathematical, statistical and computer science techniques to issues arising in litigation, arbitration, government investigations and mergers and acquisitions. Phillippe has consulted on matters across differing industries, with particular focus on healthcare, pharmaceuticals, finance, and transport. He is experienced with advanced programming in a number of different languages, including efficiently managing and manipulating large databases using SQL, automating data collection using Python, and estimating regression models using SAS or Stata. Prior to joining BRG, Mr. Alepin worked for Ankura Consulting Group, Navigant Consulting, Inc. and MiCRA.

EDUCATION

M.A., Economics	New York University, 2006
A.B., Economics and Computer Science	Bowdoin College, 2005

PRESENT POSITION

Director, Berkeley Research Group, LLC., 2021 - present

PREVIOUS POSITIONS

Managing Director, Ankura Consulting, 2018-2021
Director, Navigant Economics, 2015-2018
Senior Economist, Microeconomic Consulting and Research Associates (MiCRA), 2006-2015

LANGUAGES AND PROGRAMMING EXPERIENCE

French
SAS, Stata, R, Python, VBScript, Java, C++, SQL, ArcGIS.

PUBLICATIONS

- (1) "From the Fringe to the Forefront: Low Cost Carriers and Airline Price Determination" with J. Kwoka and K. Hearle. Review of Industrial Organization. May 2016, Volume 48, Issue 3.

- (2) “The National Hockey League lockout: a model for inefficient labor negotiations”. An honors paper for the Department of Economics, Bowdoin College, Brunswick, ME, May 2005.

SELECTED CONSULTING EXPERIENCE

Transportation

In re Air Cargo Shipping Services Antitrust Litigation: On behalf of a defendant Japanese airline, contributed to expert reports on class certification, including assessing the effects of fuel and other surcharges on the prices paid by air cargo consumers on shipments to and from the United States. Analyzed and processed air waybill data for multiple air carriers.

In re Precision Associates, Inc., et al. vs. Panalpina World Transport (Holding) Ltd., et al.: On behalf of a Japanese freight forwarder, analyzed impacts of alleged conspiracy over surcharges on consumers of freight forwarding services. Estimated passthrough rates of fuel costs using air waybill data, participated in settlement discussions with opt-out plaintiffs.

Estimated potential damages related to alleged market allocation and price fixing by a defendant ocean freight carrier on transport between the United States and Puerto Rico.

Assessed potential competitive impacts of multiple mergers of passenger airlines, including United/Continental and Southwest/AirTran. Performed econometric and statistical analysis on public and non-public data to calculate potential impact on consumers.

Appointed as Expert pursuant to Consent Agreement between Air Canada/United Continental and the Canadian Commissioner of Competition (Canadian Competition Tribunal), December 2012

Construction/Building Products Manufacturing

Prepared and directed economic analysis of acquisitions of construction materials plants and associated construction services firms across the United States. Participated in discussions and presentations with government agencies during their investigations.

Analyzed competitive effects arising from a merger between manufacturers of concrete roof tile, manufactured stone, and fly ash.

In re: State of West Virginia, et al. vs. CRH, plc et al.: Directed economic and statistical analysis of market structure and pricing for asphalt production and asphalt laydown in support of the testifying economist. Presented analyses to opposing counsel and mediator in support of settlement discussions.

Finance

On behalf of several states, analyzed the effects of alleged price-fixing and bid-rigging of the price of municipal derivatives sold to state and non-profit entities. Presented analyses to opposing experts, eventually culminating in multi-million dollar settlements with several banks.

On behalf of a working group of State Attorneys General, assessed the market-wide impact of alleged LIBOR interest rate manipulation by LIBOR-panel banks, and calculated damages to government, state, municipal and non-profit entities in the United States.

Healthcare

In FTC v. Advocate Health Care Network: Performed and directed detailed statistical analyses in support of a proposed hospital merger. Examined and processed large internal and external claims databases to assess parties' claims relating to pricing and utilization. Evaluated and calculated potential competitive impact of the proposed transaction, including quantifying pro-competitive efficiencies.

For multiple hospital system clients, analyzed the extent of competition between each system and potential hospital system acquisition targets.

Prepared statistical analyses to measure consumer harm resulting from the blockage of an entrant hospital system.

On behalf of several CPAP medical device suppliers, prepared report analyzing claims of monopolization and restraints of trade stemming from contracts between CPAP suppliers and CPAP manufacturers.

Pharmaceuticals

Working for the Commonwealth of Pennsylvania, contributed to expert reports and testimony related to average wholesale price (AWP) inflation by multiple branded pharmaceutical manufacturers. Used pharmaceutical claims data to calculate adverse impact on reimbursements by state agencies.

Technology

On behalf of an eBook publisher, analyzed the impact of eBook publishers' switch to agency models. Participated in discussions with government agencies during their investigation.

Prepared analyses of the impact of alleged anticompetitive conduct by Microsoft on competing software manufacturers, including effects on market concentration and innovation intensity.

Other

Presented economic arguments and statistical analyses directly to a member of Congress in support of shorter patent exclusivity periods for original equipment manufacturer automobile crash parts.

Working on behalf of content producers in litigation with satellite radio providers, implemented cooperative bargaining models to calculate appropriate allocations of the gains from trade between music producers, other content producers, and satellite radio providers given their individual contributions to the success of the overall product.

Analyzed the impact of restrictions placed on exclusive agency real estate property listings on a Multiple Listing Service in Michigan. Developed a hedonic regression model for property prices.