

Hassan Faghani

Director

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SUMMARY

Dr. Hassan Faghani has extensive background and experience in transforming economic ideas into empirical and data driven results, specifically in the area of antitrust and competition. He has advised clients in a variety of industries, including healthcare, consumer products, telecommunication, retail, and insurance. Dr. Faghani has supported numerous expert reports in merger and acquisition, price-fixing, commercial damages, and labor disputes. He uses econometrics and data analytics in performing analyses, methods such as regression analysis, difference-in-difference analysis, consumer demand estimation, and merger simulation. Dr. Faghani taught as an adjunct professor at the department of economics of Georgetown University, where he taught empirical industrial organization. He has published articles in *Research in Law & Economics*, *Journal of Competition Law & Economics*, *Concurrences*, and *Law360*.

EDUCATION

Ph.D., Economics

MA, Economics

MA, Economics

BS, Industrial Engineering

Washington University in St. Louis, 2013

Washington University in St. Louis, 2009

Sharif University of Technology, 2007

Sharif University of Technology, 2005

PROFESSIONAL EXPERIENCE

Director, Berkeley Research Group, 2021 - present

Young Economics Representative, ABA's Unilateral Conduct Committee, 2022 – 2024

Adjunct Professor, Georgetown University, 2017 - 2023

Managing Director, Ankura Consulting Group LLC, 2021

Senior Director, Ankura Consulting Group LLC, 2018 - 2021

Associate Director, Navigant Economics, 2017 - 2018

Senior Economist, Compass Lexecon, 2013 - 2017

AWARDS

John Stuart Mill Fellowship, Washington University in St. Louis, 2008 - 2012

DISSERTATION

Essays in Applied Microeconomics, Washington University in St. Louis, 2013

JOURNAL REFEREE

Journal of Competition Law & Economics

PAPERS, PUBLICATIONS, AND PRESENTATIONS

- 1) “Tariff Shocks as Natural Experiments: Pass-Through, Markt Structure, and Antitrust Risk”, working paper, 2026.
- 2) ABA Fundamental of Antitrust Economics series, presentation on critical loss analysis, January 2026.
- 3) “Algorithmic Pricing, Market Outcomes, and Antitrust Concerns: Lessons from Recent Literature”, Concurrences, July 2025.
- 4) “Staggered Difference-in-Differences Estimation for Antitrust Analysis: A Review of New Literature and Recommendations for Practitioners”, (with Steve VanOmmeren), Journal of Competition Law & Economics, January 2025.
- 5) Webinar in “Antitrust Issues in Platform Economics”, DC Bar, May 2024.
- 6) “Fundamental of Economics: A Note on Multi-Sided Platforms”, prepared for and presented at the America Bar Association Antitrust Sections’ 2023 Spring Meeting, March 29, 2023.
- 7) “The Difference-In-Differences Antitrust Analysis Is Evolving”, (with Steve VanOmmeren), Law360, January 2023.
- 8) Participant, DLA Piper Mock Trial Training Program, July 2022.
- 9) “Market Power Handbook: Law and Economic Foundations”, ABA Section of Antitrust Law, 3rd edition, contributor to the platform market chapter (forthcoming).

- 10) Panelist at CLA webinar on “Antitrust Economics-Fundamental Concepts Practitioners Need to Know”, January 2020 (with co-panelist Josh Palmer and Jon Tomlin)
- 11) “College Refund Class Actions Face Damages Hurdles”, (with Jon Tomlin), Law360, July 2020.
- 12) “Critical Loss Analysis with Differentiated Products”, (with Wenqing Li and Nathan Petek), Research in Law and Economics (2019)
 1. A shorter version of this paper published in ABA Economics Committee Newsletter (Vol. 19 Issue 2, 2019)
- 13) “Tort Reform and the Performance of the Litigation System; The Case of Medical Malpractice”, working paper, 2013.
- 14) “The Indirect Effects of Environmental Regulations: The Dynamic Response of the U.S. Coal Industry to the CAAA”, working paper, 2013.
- 15) “Understanding C-Section Overuse”, (with Juan Pantano), working paper, 2013.

PROFESSIONAL EXPERIENCE

Dr. Faghani has expertise in the field of applied economics, particularly in industrial organization, health economics, regulatory and antitrust economics. The list below is a summary of consulting and litigation experience in which he supported an expert report or a presentation:

- 1) Performed economic analysis in support of an expert report calculating damage caused by breach of contract for a consumer product, 2025.
- 2) Conducted econometric analysis in support of an expert report related to liability and damage models in a protein anti-trust case matter, 2025.
- 3) Supported an expert report in estimating damage model in support of plaintiffs in a monopolization case in U.S. entertainment industry, 2025.
- 4) Performed economic modeling and econometric analyses in support of an antitrust matter in residential building wiring industry, 2025.
- 5) Conducted economic modeling and econometric analyses in support of an expert report in a price-fixing case in the generic drugs industry, 2024.
- 6) Conducted econometric analysis in support of a report on behalf of plaintiffs in a price-fixing antitrust matter in transportation industry, 2022-2023.
- 7) Performed economic and econometric analyses in support of an expert report on behalf of defendants in a monopolization allegation in agriculture industry, 2022.
- 8) Conducted economics analysis and supported expert report in a labor class action in defending a national retailer, 2022.

- 9) Conducted economic analysis for a price-fixing litigation in a consumer product in retail industry, 2021.
- 10) Supported expert report for analyzing antitrust economics issues in retail industry, 2021.
- 11) Provided economic support for a litigation in product defect case matter which involved rebutting Conjoint Analysis, 2020.
- 12) Conducted econometrics and data analysis in an auto part insurance market, 2020.
- 13) Provided quantitative and analytical support for an antitrust litigation in the healthcare industry, 2020.
- 14) Performed economic analysis in support of cosmetic defendants in a class action for false advertisement, 2019.
- 15) Performed econometric analysis in support of expert report of a price-fixing litigation in electric device market, 2019.
- 16) Performed economic and econometric analysis of a merger in healthcare devices and presented the results to the FTC, 2019.
- 17) Performed economic and statistical analysis in a price-fixing class action litigation of automobile parts, 2019-2020.
- 18) Conducted econometric and data analyses in support of an expert report in breach of contract in healthcare industry, 2019.
- 19) Performed data and econometric analyses for a merger, the results are presented to the FTC, 2018.
- 20) Performed quantitative analyses and provided support materials for the expert report of an anti-trust litigation in electricity market, 2018.
- 21) Econometric analysis (for a litigation proceeding) which estimated damages resulting from the alleged anticompetitive behavior of a hospital stemming from a merger, 2017.
- 22) Performed econometric analysis which estimates an auction model in cement industry, 2017.
- 23) Conducted economic analysis in a class action litigation of automobile parts, 2017.
- 24) Conducted merger simulation modeling to quantify the price effect of a vertical merger in video programming industry, 2017.

- 25) Econometric analyses in support of the proposed merger between Anthem and Cigna; analyzed price effects of previous health insurance mergers; estimated pass-through effects of changes in insurance provider's costs on their customers, 2016.
- 26) Performed econometric analysis of the price effects of previous mergers in support of the proposed merger between Staples and Office Depot; supervised junior staff's work on processing large datasets, 2015-2016.
- 27) Performed econometric analysis using scanner data to estimate demand models (AIDS and nested logit) for proposed transactions in canned seafood industry (2015) and salty snack industry, 2015-2016.
- 28) Econometric analysis to quantify the effect of a hospital merger on prices paid by health insurance providers; assisted in the preparation of expert report; supervised junior staff's work on the processing of hospital claims data and insurers' contract documents, 2013-2016.
- 29) Performed demand estimation and assisted in the development of merger simulation to estimate the price effects from the merger between AT&T and DirecTV. These analyses were described by the FCC as "a sophisticated application of merger simulation techniques" and a "detailed and economically rigorous variant of the commonly adopted modeling approach.", 2013-2014.