

SIMON A. B. SCHROPP, PhD

BRG

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SUMMARY

Dr. Simon Schropp delivers tailor-made and evidence-based solutions to clients confronted with issues relating to international economic policy, international trade and investment disputes, regulatory frameworks, and antitrust and competition matters.

He provides to-the-point analysis and advice that enables clients to advance their interests in negotiations or litigation, optimally implement strategic business decisions, or share policy initiatives. He has extensive experience across a range of policy and legal regimes and jurisdictions, as well as business sectors, including agricultural commodities, raw materials, civil aviation, fast-moving consumer goods, and e-commerce. He has also testified before regulators and participated in litigation before the World Trade Organization, international arbitration tribunals, and domestic fora.

Before joining BRG, Dr. Schropp served as chief economist at a global law firm for more than a decade. He played an integral role in numerous case teams, leading economic and quantitative aspects of litigation and advisory work. He also established an in-house economic analysis unit and directed the work of a team of economists and econometricians.

Dr. Schropp also serves as an adjunct professor at The George Washington University's Elliott School of International Affairs, where he teaches international economics and trade policy. His academic work has been published in peer-reviewed journals including *The Economic Journal*, *Economics Letters*, *Review of International Economics*, *World Trade Review*, and *The World Economy*.

Dr. Schropp speaks German (native), English (fluent), and French (fluent).

EDUCATION

PhD, International Economics

PhD, Economics

MA, International Affairs

MA, International Management

MBA

The Graduate Institute, Geneva, Switzerland, 2008

St. Gallen University (HSG), Geneva, Switzerland, 2008

School of International and Public Affairs, Columbia University, 2004

Community of European Management Schools (CEMS) 2002

St. Gallen university (HSG), Geneva, Switzerland, 2000

PRESENT EMPLOYMENT

Managing Director, BRG, 2025–present

Adjunct Professor, Elliott School of International Affairs at The George Washington University, 2021–present

PREVIOUS POSITIONS

Managing Economist, Sidley Austin LLP, 2014–2025

Senior Economist, Sidley Austin LLP, 2011–2014

International Economist, Sidley Austin LLP, 2010–2011

International Trade Advisor, Sidley Austin LLP, 2008–2010

Coordinator, Centre for Trade and Economic Integration (CTEI), The Graduate Institute, Geneva, 2007–2008

Research Fellow, Swiss National Centre of Competence: Challenges to Democracy in the 21st Century, 2005–2008

Consultant, World Trade Organization, Research and Statistics Division, 2006–2007

Head of Business Development & Co-founder, BrainsToVentures AG, 2001–2002

PROFESSIONAL AWARDS, RECOGNITION, AND PRIZES

2014 – 2024 *Who's Who Legal* nomination in the category *Trade & Customs: Economists & Anti-Dumping Consultants*. From 2019 and 2024, Dr. Schropp was nominated as a “Global Elite Thought Leader” and received commendation as “a titan of the market [who is] always ready to dive into a new project will try his utmost to create a positive outcome.”

Since 2022 Appointed roster candidate as arbitrator and trade and sustainable development expert in bilateral disputes under the European Union's (EU) trade agreements with third countries; Appointment by EU Commission Directorate General Trade.

EXTERNAL GRANTS

2007 Grants from *Schweizerische Akademie der Geistes- und Sozialwissenschaften* and *Swiss Institute for International Economics and Applied Economic Research (SIAW-HSG)*

2002 – 2004 *European Recovery Program (ERP)* Scholarship awarded by the German Ministry of Trade and Commerce; full scholarship tenable for a 2-year study in the USA.

2000 *Erasmus* scholarship

PROFESSIONAL AFFILIATIONS

Present

Member, *Society of International Economic Law*, 2008–present

Member, *German National Academic Foundation* (Studienstiftung des deutschen Volkes), 2004–present

Previous

PhD Supervisor and External Advisor, Hamburg Graduate School of Law and Economics (UHH Institut für Recht und Ökonomie), 2012–2015

Participant, Third Meeting of Nobel Laureates in Economics, Lindau, Germany, 2008

BUSINESS AND NOT-FOR-PROFIT AFFILIATIONS

Present

Reviewer, *Review of International Organizations*, 2023–present

Reviewer, *International Economics and Economic Policy*, 2024-present

Reviewer, *Empirical Economics*, 2017–present

Reviewer, *Policy Studies*, 2024-present

Reviewer, *The World Economy*, 2024-present

Reviewer, *Cambridge University Press*, 2014–present

Referee, *Swiss National Science Foundation*, 2017–present

EXPERIENCE

CONSULTING

Litigation/Arbitration

- o Successfully represented Brazil before a WTO tribunal in claims pertaining, *inter alia*, to the US's payment of illegal subsidies to the US cotton industry and helped the government of Brazil negotiate a \$750 million settlement.
- o Successfully represented the EU before a WTO tribunal in claims pertaining to the US's payment of illegal subsidies to Boeing; secured €4.5 billion in sanction awards.
- o Supported Trans Canada Energy Corporation's damage calculation in NAFTA dispute *TransCanada Corporation v. The Government of the United States of America / TC*.
- o Successfully challenged US Customs and Border Protection's curtailment of "double drawback" rule on alcoholic beverage imports in *National Association of Manufacturers vs. Department of the Treasury* before Federal Court of Appeals.
- o Defended developing country against US allegations of currency manipulation under Sec. 231 of the Trade Act of 1974.

Advisory

- On behalf of the Swiss State Secretariat for Economic Affairs (SECO), conducted econometric study to quantify the potential economic and political impact of unilateral trade liberalization by Switzerland.
- Performed economic impact study assessing the impact of sanctions on Russia and Russian countersanctions on business sectors.
- Analyzed economic effects of internet sales taxes on small, remote retailers in the context of US Supreme Court case *South Dakota v. Wayfair*.
- Advised the Secretariat-General of the Gulf Cooperation Council (GCC) on certain intra-GCC non-tariff barriers; ran trade diagnostics to assess the impact of the current rules on trade and competitiveness and developed a legal and policy toolkit for deeper regional integration.
- Assessed economic effects of multilateral Environmental Goods Agreement for different socio-demographic and geographic groups of US households.
- Conducted economic study measuring economic impact of increasing the *de minimis* threshold in Canada.
- Conducted econometric impact analysis of US sugar subsidies and US sugar protection regime on developing country sugar growers.
- On behalf of a fintech company quantified the impact of innovative financial tools on small business growth and access to finance; various forecasting and market-scoping exercises.

TESTIMONY

- Testified before the US Department of Commerce in a matter relating to the market-economy status of a developing country.
- Testified before the US International Trade Commission in an antidumping and countervailing duty investigation.
- Appearance before various World Trade Organization (WTO) dispute settlement panels as part of country delegations

PUBLICATIONS

BOOKS AND CHAPTERS

- Trade Policy Flexibility and Enforcement in the WTO: A Law & Economics Analysis, Cambridge, UK: Cambridge University Press; 1st edition 2009; 2nd edition 2014.

- “The economics of trade regulation” (with Kamal Saggi); in: Bethlehem, Daniel; McRae, Donald; Neufeld, Rodney; and Van Damme, Isabelle (eds.), *The Oxford Handbook of International Trade Law*, 2nd ed., Oxford, UK: Oxford University Press; 2023.
- “The Role of Economics in WTO Dispute Settlement and Choosing the Right Litigation Strategy – A Practitioner’s View” (with Christian Lau); in: Carpenter, Theresa; Jansen, Marion; and Pauwelyn, Joost (eds.), *The Use of Economics in International Trade and Investment Disputes*, Cambridge, UK: Cambridge University Press; 2017.
- “Can the WTO Adapt to a World Where Everyone Is Empowered to Engage in Global Trade?” (with Usman Ahmed, Andreas Lendle, Hanne Melin); in: Simon Evenett and Alejandro Jara (eds.), *Building on Bali A Work Programme for the WTO*, VoxEU.org eBook; 2013.
- “Commentary on the Appellate Body Report in Australia – Apples (DS367): Judicial Review in the Face of Uncertainty”; in: Henrik Horn and Petros Mavroidis (eds.), *The WTO Case Law of 2010 Legal and Economic Analysis*, Cambridge, UK: Cambridge University Press; 2012.
- “The ‘Equivalence Standard’ of Article 22.4 DSU: A ‘Tariffic’ Misunderstanding?”; in: Chad Bown and Joost Pauwelyn (eds.), *The Law, Economics, and Politics of Trade Sanctions in the WTO*, Cambridge, UK: Cambridge University Press; 2009.
- World Trade Report 2007: “Sixty Years of Multilateral Trading System: Achievements and Challenges”, Geneva: WTO; one of ten principal authors; 2007.

ARTICLES

- “Biden’s International Trade Policy: Déjà Vu, Again”, *Intereconomics*, 2022; Vol. 59(3):183-184
- “The geography of payment activity on PayPal” (with Russell Hillberry and Kornel Mahlstein), *Review of International Economics*, Vol. 31(5):1688-1718
- “Designing ‘optimal’ sanctions on Russian imports” (with Marinos Tsigas), *The World Economy*; Vol. 46(3):498-531
- “Quantifying the Impact of the Latest US Tariff Sanctions on Russia: A Sectoral Analysis” (with Olim Latipov, Christian Lau, and Kornel Mahlstein), *Journal of World Trade* Vol. 57(1): 55–124
- “Biden and trade: no trade policy, no-trade policy, or both?”, *Intereconomics*, 2022; Vol. 57(6):399-400
- “The economic effects of potential EU tariff sanctions on Russia – a sectoral approach” (with Olim Latipov, Christian Lau, and Kornel Mahlstein), *Intereconomics*, Vol. 57(5) pp., 294-305
- “Estimating the Economic Effects of Sanctions on Russia: an Allied Trade Embargo” (with Kornel Mahlstein, Christine McDaniel, and Marinos Tsigas), *The World Economy*, 2022; Vol. 45(11):3344-3383 (received recognition as the journal’s Top-10 downloaded and cited article in 2022/2023)

- “Open for Business – der Einfluss von einseitigen Importerleichterungen auf die Exportstärke von Neuseeland, Kanada und Norwegen“ (with Kornel Mahlstein), *Die Volkswirtschaft*, Vol. 91, Issue 4: 19-22
- “The de minimis threshold in international trade: the costs of being too low” (with Olim Latipov and Christine McDaniel), *The World Economy*, Vol. 41:337–356
- “Rights of Passage: The Economic Effects of Raising the de minimis Threshold in Canada” (with Olim Latipov and Christine McDaniel), *E-Brief*, C.D. Howe Institute (June 23, 2016)
- “Filling the Gap: How Technology Is Enabling Access to Finance for Underserved Small- and Medium-Sized Enterprises” (with Usman Ahmed, Thorsten Beck, and Christine McDaniel), *Innovations: Technology, Governance, Globalization*, Vol. 10, Issue 3/4: 35-48
- “There goes gravity: eBay and the death of distance” (with Andreas Lendle, Marcelo Olarreaga, and Pierre-Louis Vézina), *The Economic Journal*, Vol. 126, Issue 591: 406–441
- “The 2014 US Farm Bill and its Effects on the World Market for Cotton,” (with Christian Lau and Daniel Sumner), *Issue Paper No. 58, International Centre for Trade and Sustainable Development*, 2015
- “eBay’s Anatomy” (with Andreas Lendle, Marcelo Olarreaga, and Pierre-Louis Vézina), *Economics Letters*, Vol. 121, Issue 1: 115–120
- “There Goes Gravity: How eBay Reduces Trade Costs” (with Andreas Lendle, Marcelo Olarreaga, and Pierre-Louis Vézina), *World Bank Policy Research Working Paper* no. WPS 6253
- “Commentary on the Appellate Body Report in Australia – Apples (DS367): Judicial Review in the Face of Uncertainty”, *World Trade Review*, Vol. 11, Issue 2: 171-221
- “Commentary on the Appellate Body Report in EC – Bananas III (21.5): Waiver-Thin or Lock, Stock and Metric Ton?” (with David Palmeter), *World Trade Review*, Vol. 9, Issue 1: 7-57
- “Comments on the CRA Paper Entitled ‘An Economic Analysis of the Use of Selective Distribution by Luxury Goods Suppliers’” (with Stephen Kinsella and Hanne Melin), *European Competition Journal*, Vol. 5, Issue 1: 225-258
- “(R)ice Age: Comments on the Panel Report in Turkey – Measures Affecting The Importation of Rice” (with David A. Gantz), *World Trade Review*, Vol. 8(1): 145-177
- “Indisputably Essential: The Economics of Dispute Settlement Institutions in Trade Agreements” (with Alexander Keck), *Journal of World Trade*, Vol. 41(2): 411-450, also available as *WTO Working Paper* no. ERSD-2007-02
- “The Optimal Design of Trade Policy Flexibility in the WTO” (with Kornel Mahlstein), *HEI Working Paper* 27-2007
- “The Case for Tariff Compensation in WTO Dispute Settlement”, *Aussenwirtschaft (Swiss Review of International Economic Relations)*; Issue 2005-IV: 485-528

SELECT WHITE PAPERS, REPORTS, COLUMNS, and OTHER

- International Trade Policy under Biden: The “New” Washington Consensus and Its Discontents, *Mercatus Center Policy Briefs*, June 19, 2024
- “Trade Policy Under Biden: A ‘New Consensus’ without Agreement”, *The Ripon Forum*, Vol. 58, No. 2, April 2024
- “Biden’s trade agenda: No trade policy, no-trade policy – or both?”, *The Hill*, November 29, 2022
- “The economic effects of potential EU tariff sanctions on Russia”(with Olim Latipov, Christian Lau, and Kornel Mahlstein), *VoxEU Column*, September 30, 2022
- “The latest US tariff sanctions on Russia: A sectoral analysis” (with Olim Latipov, Christian Lau, and Kornel Mahlstein), *VoxEU Column*, 22 August, 2022
- “Searching for ‘optimal’ sanctions on Russia” (with Marinos Tsigas), *VoxEU Column*, 17 June, 2022
- “Potential economic effects of sanctions on Russia: An Allied trade embargo” (with Kornel Mahlstein, Christine McDaniel, and Marinos Tsigas), *VoxEU Column*, 6 May 2022
- “We’ve run the numbers: Sanctions on Russia work”, Practitioner Insights Commentaries, *Thomson Reuters Westlaw Today*, May 31, 2022
- Comments of Russian Exporters in the matter of *The Russian Federation’s Status as a Market Economy Country Under the Antidumping Duty Laws*
- “Online commerce and the death of distance” (with Andreas Lendle, Marcelo Olarreaga, and Pierre-Louis Vézina), *Regional Science Association International Newsletter*, Vol. 17 (November 2018): 9
- “Empirical analysis of the potentials and economic impact of the unilateral easing of import restrictions” (with K. Mahlstein, C. McDaniel, and T. Sachse); study on behalf of the State Secretariat for Economic Affairs SECO, *Strukturberichterstattung* Nr. 57/4
- “Study on Commercial Agency Protection in the Context of the Gulf Cooperation Council Customs Union”; study on behalf of the Secretariat General of the Gulf Cooperation Council
- “Digital Remittances: Enhancing Financial Health for Families around the World” (with Usman Ahmed and Christine McDaniel); Xoom White Paper
- “Platform-Enabled Small Businesses and Inclusive Economic Opportunities – How eBay-enabled Small Businesses in Europe Responded to the Economic Downturn” (with eBay Public Policy Lab), eBay Policy Paper
- “Understanding the Costs of Charitable Giving” (with Usman Ahmed, Clam Lorenz, Kornel Mahlstein, and Christine McDaniel); PayPal White Paper
- “Comment la loi agricole américaine de 2014 pourrait-elle affecter le marché international du coton?” (with Scott Andersen, Christian Lau, and Daniel Sumner), *Passerelles*, Vol. 16, Issue 6, 2015

- “Enabling traders to enter and grow on the global stage – story of an online marketplace: opportunities also for small traders and developing countries” (with Marcelo Olarreaga and eBay Public Policy Lab); eBay Policy Paper
- “Put Your Money Where Your Mouse Is: How e-commerce Can Foster Development” (with Andreas Lendle, Marcelo Olarreaga, and Pierre-Louis Vézina), *VoxEU Column*, September 4, 2013