JAKUB KAŁUŻNY

E.CA Economics – A BRG Company
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SUMMARY

Jakub Kałużny joined E.CA Economics (a BRG company since May 2026) in February 2009. He has extensive experience applying both empirical and theoretical economic analysis to antitrust litigation and regulatory matters. His areas of expertise include evaluating the competitive effects of mergers, monopolisation and vertical restraints in both the United States and Europe. His analyses cover a wide range of industries, including industrial goods (e.g. steel, chemicals and railroad tracks), consumer goods (e.g. cosmetics and grocery items), healthcare, agriculture, chemicals, and information technology.

Jakub holds a PhD from Northwestern University, where he specialised in industrial organisation and economic theory.

SELECTED CASE EXPERIENCE

CARTELS

- Estimated cartel damages for various grocery and consumer goods.
- Estimated cartel damages and pass-on in the household cosmetics and detergent industries.
- Estimated cartel damages related to the railway tracks cartel.
- Estimated cartel damages and pass-on in the meat processing industry.
- Estimated cartel damages related to the window fittings cartel.

MERGERS/HORIZONTAL AGREEMENTS

- Advised on a European merger in the steel industry by conducting a merger simulation.
- Conducted a price concentration study for a grocery retail merger in Germany.
- Implemented UPP analysis, demand estimation and merger simulation for a European merger in the telecommunications industry.

- Conducted a merger analysis for the Competition Commission in the house construction materials industry.
- Advised on a global merger in the IT industry.
- Advised on a US merger in the agricultural industry.
- Advised on a US merger in the pharmacy benefit providers industry.

OTHER AREAS

- Incentive effects analysis in a State Aid case in the automotive sector
- Conducted market definition analysis in an abuse of dominant position case in the telecommunications sector.
- Analysed claims of abuse of dominant position by an airport.
- Analysed claims of abuse of dominant position by an online search engine.
- Analysed claims of abuse of dominant position by a natural gas supplier.
- Advised on antitrust cases in the biotechnology industry.

EDUCATION

PhD, Economics (industrial organisation and economic theory)	Northwestern University, 2001
MA, Economics	Northwestern University, 2001
MA, Economics (finance and banking)	Wrocław University of Economics, 1998

PROFESSIONAL EXPERIENCE

E.CA Economics (a BRG company since May 2026)
Economist to Associate Director, 2009-Present

Competition Commission, London, United Kingdom
Senior Economic Advisor (secondee), 2012

Bates White
Senior Consultant, Environmental and Product Liability and Antitrust Practices, 2005-2007

Northwestern University
Lecturer, 2002-2003

Northwestern University
Teaching Assistant, 2000-2002

PROFESSIONAL AWARDS, RECOGNITION, AND PRIZES

2000 Distinguished Teaching Assistant Award, Department of Economics, Northwestern University
1999 Northwestern University Graduate Fellow

PUBLICATIONS

ARTICLES, STUDIES AND REPORTS

(1) Defining Product Markets for Retail Rental Space: Thoughts on Methodological Choices (with Rainer Nitsche and Lars-Hendrik Röller), European Competition Journal, 7(3): 421–431 (2011).

(2) Assessment of a Sustainable Internet Model for the Near Future (with Hans W. Friederiszick, Michał Grajek and Simone Kohnz), ESMT White Paper (2011).

(3) On the Difficult Relationship between Competition Policy and Public Enterprises: Lessons to Be Learned from Recent Developments in the Field of European State Aid Control (with Hans W. Friederiszick), in Pros and Cons of Competition in/by the Public Sector, Konkurrensverket (Swedish Competition Authority), 2009.

(4) *Three Essays in the Theory of Vertical Contracting and Extensive Form Games*, PhD dissertation written under the supervision of Professors Asher Wolinsky (Chair), William Rogerson and Jeffrey Ely, Northwestern University, 2008.

(5) Regime Change and Debt Default: The Case of Russia, Austro-Hungary, and the Ottoman Empire Following World War One (with Lyndon Moore), Explorations in Economic History, 42, 237–258 (2005).

(6) Properties of the Backward Induction Outcome in Large Extensive Form Games, Northwestern University Working Paper (2004).

(7) Optimal Auctions with Resale, Northwestern University Working Paper (2001).

OTHER SKILLS

- Programming: Stata, Mathematica, Python, MATLAB.
- Languages: Polish (native), English (fluent), German (basic).