ANSELM MATTES

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SUMMARY

Dr Anselm Mattes is a Managing Director at E.CA Economics – A BRG Company, in Berlin. He has more than 20 years of experience in economic consulting with a focus on applied empirical economics. Since 2006, Anselm has provided economic advice to a wide range of clients, including the European Commission, several federal ministries in Germany and many private clients, ranging from start-ups to global players.

In his client-focused work as an economic consultant, Anselm has gained experience in all fields of competition policy, including mergers, damages quantification in private litigation cases, abuse of dominance, State aid and regulation. Anselm's industry experience comprises a broad variety of sectors, inter alia trucks, automotive supply, steel, retail, nuclear and renewable energy, power cables, lasers, forestry, music and copyright industries, public broadcasting, tourism, telecommunications and rail freight.

Before joining E.CA, Anselm worked as a Manager and Senior Researcher at DIW Econ, the consulting firm of the German Institute for Economic Research (DIW Berlin), and as an Economist at the Institute for Applied Economic Research (IAW) in Tübingen. Anselm holds a doctoral degree in economics from Eberhard Karls University in Tübingen as well as a master's degree in economics from the University of Hohenheim in Stuttgart.

In his academic research, Anselm focused on international economics and, in particular, on foreign direct investment (FDI) by multinational enterprises. His work has been published in international peer-reviewed journals, such as the Canadian Journal of Economics and Applied Economics Quarterly, as well as in policy-oriented journals like Wirtschaft und Wettbewerb, DIW Wochenbericht / DIW Weekly Report, Wirtschaftsdienst and ifo Schnelldienst.

Anselm is recommended as Competition Economist in Who's Who Legal / Lexology Index: Competition since 2024. He received an Antitrust Writing Award in 2024.

Anselm works in both German and English.

EDUCATION

PhD, Economics	University of Tübingen, 2010
MSc, Economics	University of Hohenheim, 2006

PROFESSIONAL EXPERIENCE

E.CA Economics (a BRG company since May 2026)
Associate Principal to Managing Director, 2019-2026

DIW Econ, the consulting firm of the German Institute for Economic Research (DIW Berlin)
Consultant / Senior Consultant / Manager, 2010-2019

University of Applied Sciences Nürtingen-Geislingen
Lecturer, 2007-2009

Institute for Applied Economic Research (IAW), Tübingen
Economist, 2006-2009

PUBLICATIONS

DISSERTATION

(1) The Foreign Direct Investment: Evidence on Determinants and Effects at the Micro-level. Dissertation an der Wirtschaftswissenschaftlichen Fakultät der Universität Tübingen, Tübingen. IAW-Forschungsbericht Nr. 70, 2010.

JOURNAL ARTICLES, WORKING PAPERS, REPORTS AND CONTRIBUTIONS TO BOOKS

(2) Economic commentary to Articles 4 and 5 of the Foreign Subsidies Regulation, with E. Glowicka. In: Marc Bungenberg and Ulrich Soltész, Commentary to the Foreign Subsidies Regulation, Beck-Hart-Nomos, 2026.

(3) State aid in the transport sector: an overview of EU and national case law, with E. Glowicka. Foreword to Bulletin e-Competitions State Aid & Transport Sector, 7 June 2025.

(4) Empirie schlägt Vermutung: Vorschläge für eine bessere Nutzung ökonomischer Gutachten in Kartellschadensersatzverfahren, with N. Heusel and T. Hildebrand. Wirtschaft und Wettbewerb (WuW), 74(7–8), 379–387, 2024.

(5) E.CA supports DG Competition with revision of Railway Guidelines, with E. Glowicka. Policy briefing, April 2023.

(6) Support study for the review of the Community guidelines on State aid for railway undertakings. Report by E.CA Economics, LEAR, Sheppard Mullin and UEA. Published by the European Commission, March 2023.

(7) Support study for the revision of the EU Guidelines on State aid for environmental protection and energy applicable in 2014–2020. Final Report by E.CA Economics, DIW Berlin, LEAR, Sheppard Mullin and UEA. Published by the European Commission, February 2021.

(8) Forschung deutscher Unternehmen im In- und Ausland: Technologische Schwerpunkte und Zielregionen, with H. Belitz, A. Lejpras and M. Priem. Working Paper Forschungsförderung 156, Hans-Böckler-Stiftung, 2019.

(9) Italy Must Foster High Growth Industries, with S. Gebauer, A. Kritikos, A. Kriwoluzky and M. Rieth. DIW Weekly Report, DIW Berlin, German Institute for Economic Research, 9(7/8/9), 65–74, 2019.

(10) The Greek Private Sector Remains Full of Untapped Potential, with A. Kritikos and L. Handrich. DIW Weekly Report, DIW Berlin, German Institute for Economic Research, 8(29), 263–272, 2018.

(11) Gigabit Access: Germany Lags behind in International Comparison but Demand Is Low, with Y. Girard and C. Michelsen. DIW Weekly Report, DIW Berlin, German Institute for Economic Research, 8(25/26), 219–229, 2018.

(12) Es gibt weiterhin ökonomische Argumente für einen öffentlichen Rundfunk [Economic Reasons for Public Broadcasting Persist in the Digital Age], with R. Aigner and F. Pavel. *Wirtschaftsdienst*, Springer; German National Library of Economics, 97(1), 45–52, January 2017.

(13) Typical Employment Subject to Mandatory Social Security Contributions Remains the Norm, with M. Arnold and G. Wagner. *DIW Economic Bulletin*, DIW Berlin, German Institute for Economic Research, 6(19), 215–223, 2016.

(14) Copyright and Innovation: Fit for Digitization?, with C. Handke and Y. Girard. *DIW Economic Bulletin*, DIW Berlin, German Institute for Economic Research, 16/2015, 223–230, 2015.

(15) Die ostdeutsche Wirtschaft ist zu kleinteilig strukturiert, with M. Arnold, A. Eickelpasch, M. Fritsch and A. Schiersch. *DIW Wochenbericht*, DIW Berlin, German Institute for Economic Research, 82(35), 764–772, 2015.

(16) Regionale Innovationssysteme im Vergleich (Regional Innovation Systems: A Comparison), with M. Arnold and P. Sandner. *DIW Wochenbericht*, DIW Berlin, German Institute for Economic Research, 81(5), 79–87, 2014.

(17) Disentangling Barriers to Internationalization, with C. Arndt and C.M. Buch. *Canadian Journal of Economics*, 45, 41–63, 2012.

(18) The Bazaar Economy Hypothesis Revisited. A New Trade-Related Measure for Germany's International Openness, with A. Belke and L. Wang. *Applied Economics Quarterly*, 57, 67–87, 2012.

(19) Flächendeckender Breitbandausbau in Deutschland: mehr Nutzen als Kosten, with F. Pavel. *Quarterly Journal of Economic Research / Vierteljahrshefte zur Wirtschaftsforschung*, 1/2012, 42–56.

(20) Grüner Strom: Verbraucher sind bereit, für Investitionen in erneuerbare Energien zu zahlen (Green Electricity: Consumers are willing to pay for investments into renewable energies). *Wochenbericht*, DIW Berlin, German Institute for Economic Research, 79(7), 2–9, 2012.

(21) Goods Follow Bytes: The Impact of ICT on EU Trade, with P. Meinen and F. Pavel. *Discussion Papers of DIW Berlin* 1182, DIW Berlin, German Institute for Economic Research, 2012.

(22) Ausländische Unternehmensübernahmen: keine negativen Folgen für Beschäftigung und Produktivität (Foreign Takeovers: No Negative Effects on Employment and Productivity). DIW Wochenbericht, DIW Berlin, German Institute for Economic Research, 77(42), 2–7, 2010.

(23) Cloud-Computing: großes Wachstumspotenzial (Cloud Computing: Large Potential for Growth), with F. Pavel. Wochenbericht, DIW Berlin, German Institute for Economic Research, 77(48), 10–16, 2010.

(24) International M&A: Evidence on Effects of Foreign Takeovers. IAW Discussion Paper 60, IAW Tübingen, 2010.

(25) The Impact of Horizontal and Vertical FDI on Labor Demand for Different Skill Groups. IAW Discussion Paper 59, IAW Tübingen, 2010.

(26) Firm-Specific Factor Market Constraints and FDI: Evidence from Germany, with C. Arndt and C. Buch. Development Working Papers 269, Centro Studi Luca d'Agliano, University of Milano, 2009.

(27) Betriebliche Determinanten und Effekte von Direktinvestitionen im Ausland am Beispiel Baden-Württemberg (Firm-level Determinants and Effects of Foreign Direct Investments Illustrated at the Example of Baden-Württemberg), with C. Arndt. AStA Wirtschafts- und Sozialstatistisches Archiv, 3(3), 187–208, 2009.

(28) Determinanten und Auswirkungen von Offshoring in die mittel- und osteuropäischen Länder (Determinants and Consequences of Offshoring to the Central and Eastern European Countries), with C. Arndt. ifo-Schnelldienst 14/2007, 10–12, Munich.

OLDER STUDIES AND REPORTS (CONTRACT RESEARCH, LIMITED SELECTION)

(29) Evaluierung der Wirksamkeit von Regulierung im Telekommunikationssektor: Konzeptionelle Grundlagen sowie Vorschläge für Ex-post-Evaluationen und Folgeabschätzungsverfahren in Deutschland, with co-authors and in cooperation with DICE Consult. Study commissioned by the German Federal Ministry for Economic Affairs and Energy, 2017.

(30) Öffentlich-rechtlicher Rundfunk in einer konvergenten Medienwelt: Endbericht; Studie im Auftrag der ARD, with R. Aigner, L. Handrich and F. Pavel. DIW Berlin: Politikberatung kompakt, DIW Berlin, German Institute for Economic Research, 119, 2017.

(31) Internationaler Vergleich von Ansätzen und Handlungsoptionen zur Digitalisierung der Arbeitswelt, with N. Siegel, S. Jochem, N. Dehnen and L. Nowzohour. Kurzexpertise für das Bundesministerium für Arbeit und Soziales, 2015.

(32) Exploring the potential role of human, physical and knowledge capital investments in a smart specialisation context, with co-authors. Study commissioned by the European Commission, DG GROW, 2015.

(33) Fördert das Urheberrecht Innovation? Eine empirische Untersuchung, with C. Handke and Y. Girard. Studien zum deutschen Innovationssystem, Studie 16-2015, Berlin: EFI.

(34) Wachstumsfaktor Telekommunikation: zum Beitrag der Telekommunikationsbranche zur wirtschaftlichen Entwicklung in Deutschland. Endbericht (Growth Factor Telecommunications: Economic evaluation of the contribution of the telecommunication industry to economic development in Germany), with F. Pavel, Y. Girard, A. Hantzsche, J. Pahlke and K. Peter. DIW Berlin: Politikberatung kompakt, DIW Berlin, German Institute for Economic Research, 78, 2014.

(35) Möglichkeit der Darstellung der volkswirtschaftlichen Bedeutung der Sozialwirtschaft – Machbarkeitsstudie. Study on behalf of the German Ministry of Economics and Technology / Bundesministerium für Wirtschaft und Technologie, Berlin, 2013.

(36) Wirtschaftsfaktor Tourismus Deutschland: Ein modulares Tourismus-Satellitenkonto (TSA) zur Berechnung der Wertschöpfungs- und Beschäftigungseffekte der Tourismuswirtschaft in Deutschland (The Economic Impact of Germany's Tourism Industry: A modular Tourism Satellite Account (TSA) for calculating income and employment effects of the German tourism industry), with F. Pavel and D. Wissmann. Study on behalf of the German Ministry of Economics and the Federal Association of the German Tourism Industry (BTW), Berlin, 2012.

(37) Research and Innovation Policy in the U.S. and Germany: A Comparison, with D. Triebe and C. Hommes. Study commissioned by the German Federal Ministry of Education and Research, Berlin, 2011.

(38) Struktur und Determinanten ausländischer Direktinvestitionen baden-württembergischer Betriebe (Micro-level Patterns and Determinants of Foreign Direct Investment in Baden-Württemberg), with C. Arndt. IAW-Kurzbericht 7/2007, Tübingen.

(39) Analyse der Beweggründe, der Ursachen und der Auswirkungen des sogenannten Offshoring auf Arbeitsplätze und Wirtschaftsstruktur in Deutschland (Analysis of the causes and consequences of so-called offshoring on jobs and economic structure in Germany), with C. Buch, M. Schnitzer et al. Tübingen and Munich, 2007.